



Gain deeper insights into the players and dynamics in your marketplace with LexisNexis® Dossier business intelligence suite.

Imagine having a dynamic tool that opens the door to a comprehensive collection of news, company and industry information. LexisNexis® Dossier business intelligence suite is that tool. Beyond enabling you to get the facts you need with great efficiency, LexisNexis Dossier also helps you see how those facts fit together. It's the reason why customers worldwide rely on LexisNexis Dossier to inform their business decisions.

Key Benefits

Easy to Use – Conducting a search—by company, industry or executive name—is faster and easier than ever. LexisNexis Dossier features an easy-to-navigate interface and robust platform designed to help you speed through your most complex queries.

Unmatched Content – Access in-depth information on more than 80 million companies, 1,000 U.S. industries and 80 million business executives, plus regulatory, legal and licensed and web news.

Answers in a Single Search – Conduct a single search and receive a comprehensive report about existing and prospective clients, business partners, vendors and competitors.

Customer Focused – Proactive account management with dedicated specialist trainers and robust customer support enables you to maximize the value you get from your LexisNexis Dossier subscription.



PREDICT THE FUTURE

Leverage data from multiple sources to help you quickly identify an organization's or industry's strengths, weaknesses, opportunities and threats, as well as company revenue streams and top companies within an industry.



IN-DEPTH SEARCH

Quickly access vital facts about existing and prospective customers, business partners, vendors, competitors and industries, and conduct in-depth company and financial analysis for insights needed to make critical business decisions with confidence.



CREATE LISTS

Enhanced, full-text search functionality allows you to create multi-level, company and executive contact lists, including email and phone contact data.



KNOW THE MARKET

Enhanced content access for company and industry snapshots ensures that you have up-to-date news and industry reports, as well as the ability to explore competitors, their businesses, performance and litigation.



ALERTS

Stay informed with email notifications for critical updates on information important to your business.



Count on powerful company insights with LexisNexis® Company Dossier

LexisNexis® Company Dossier reports cover more than 80 million public, private and global companies. Getting a report is simple ... just enter the company name or ticker symbol.

Easy-to-browse customizable reports

Each report comes with an easy-to-navigate table of contents and includes details from the extensive universe of authoritative LexisNexis® sources, allowing you to link directly to:

- A Snapshot** – Convenient, at-a-glance company overviews.
- B In the News** – Articles about target companies from our collection of more than 26,000 premium news sources*, such as *The New York Times*®, *The Washington Post*®, CNN® and *USA Today*®. View articles, publication type, topic or region.
- C Corporate Hierarchy** – Parent company and subsidiary information from Corporate Affiliations™.
- D Financials** – Financial, competitive and stock information; mergers & acquisitions; research and analyst reports; and other company reports provided by the most prestigious names in the business including Mergerstat®, Standard & Poor's® and more. And normalize currency for a more robust view of companies that have an international presence.
- E Legal** – Recent U.S., UK, Canada and Commonwealth case law; Mealey's™ Reports; Legal Directory Information.
- F Intellectual Property** – Domestic and foreign patents; recent state, federal and international trademarks; and recent U.S. copyrights.
- G Top Executives** – Executive contacts are provided for each company, including in-depth lists of contacts that feature hard-to-find email addresses and direct phone lines. Lists can be viewed online or downloaded to a spreadsheet.
- H Custom Reports** – Select sections of the report to download to a single file.

If you need to conduct analysis on a company and do competitor analysis, LexisNexis is the tool.

Jerry Hoffman
LexisNexis Dossier User

*May be subject to additional charges. Check with your LexisNexis® representative for details.



Find industry information with greater precision and speed with LexisNexis® Industry Dossier

LexisNexis® Industry Dossier allows you to quickly pinpoint, display and analyze the exact information you need.

- Search by SIC code at the two- or four-digit level, or browse the SIC hierarchy to find your desired industry.
- View a side-by-side comparison of any five companies of your choice.
- Link to LexisNexis Company Dossier profiles to get deeper insight on companies within a selected industry.

More robust industry coverage

LexisNexis Industry Dossier delivers more specialized, in-depth reports than ever before to help you investigate various industry dynamics, financial metrics and macroeconomics, all provided in an easy-to-use format.

Reports include:

- A Snapshot** – Industry reports include overviews, top companies, balance sheets, and financial ratios from sources such as Market Guide, SGA Executive Tracker, and Morningstar.
 - The top 10 companies by sales within a specific industry with current news coverage, ratio components and market performance indicators.
 - Details on an industry's competitive landscape, leading companies, even forecast value.
- B Industry Reports** – Reports covering geographies and time frames. Plus, reports from MarketLine including SWOT analysis.
- C Mergers** – The top 20 mergers by price over the previous 20 months in a given industry.
- D Legislative Information** – Recent bills in the U.S. Congress that relate to the industry.

Report for: Life insurance

Search within results:

Expand all | Collapse all

Snapshot

Overview

Recent News

Reports

Industry Reports

MarketLine

Mergers

Legislative Information

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BMI Research
A FitchGroup Company

BMI Insurance Report
China Insurance Report
January 1, 2016

Top Companies (Sales)

Ticker	Company	Net Sales (000)	Total Assets (000)	Total Liabilities (000)	Cost of Goods Sold (000)	Net Income (000)
ING	ING Group N.V.	73,620,949	1,226,306,111	1,187,825,309	NA	7,692,069
MET	MetLife Inc	47,158,000	559,149,000	523,970,000	NA	4,317,000
PRU	Prudential Financial Inc	38,217,000	539,854,000	507,439,000	NA	3,021,000
AIG	American International Group Inc	13,211,200	37,408,700	30,406,200	NA	1,217,000
GNW	Genworth Financial Inc	9,069,000	108,187,000	95,911,000	NA	-460,000
LNC	Lincoln National Corp	7,312,300	20,964,300	18,919,600	NA	185,300
CNO	CNO Financial Group Inc	4,341,400	30,343,800	26,811,400	NA	85,700

from International Institutional Database - North America, 10/14/14
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Ratio Components

Ticker	Company	P/E	EPS	Return on Sales	Return on Assets	Return on Equity	Debt/Equity	Current Ratio	Quick Ratio	Inventory Turnover	Rec'ables Turnover
ING	ING Group N.V.	204.08	1.06	NA	NA	983%	NA	NA	NA	NA	NA
MET	MetLife Inc	13.69	2.94	NA	NA	515%	NA	NA	NA	NA	NA
PRU	Prudential Financial Inc	14.21	-1.55	NA	NA	-181%	NA	NA	NA	NA	NA
AIG	American International Group Inc	9.00	6.16	NA	NA	915%	NA	NA	NA	NA	NA
GNW	Genworth Financial Inc	9.75	1.13	NA	NA	363%	NA	NA	NA	NA	NA

from International Institutional Database - North America, 10/14/14
Copyright 2014 Morningstar, Inc. [Download Table](#)

A tool like this has returned exponential ROI, especially with our complex, multi-company, multi-industry structure.

Andrew Kaminski

Director - Corporate Development, Willis Group US
LexisNexis Dossier User

LexisNexis® Executive Dossier— executive insight done right

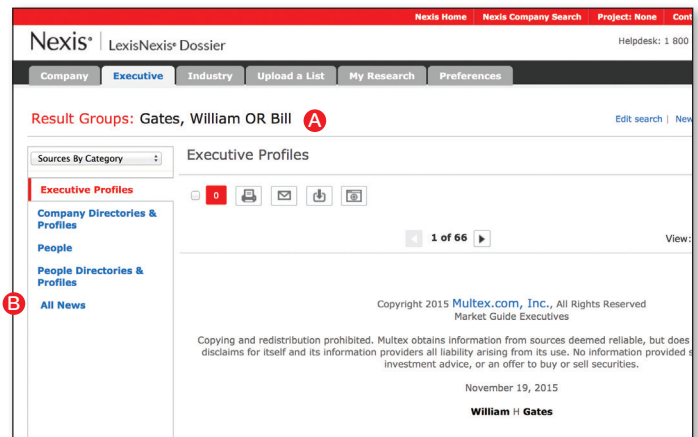
Gain an in-depth understanding of key decision makers with LexisNexis® Executive Dossier and the information it provides on more than 80 million executives.

- A Executive Profile** – Profile information from premier sources such as Standard & Poor’s Corporate Register or Directors & Executives, D-U-N-S® Decision Makers, and D&B® Executive Affiliations.
- B All News** – Relevant articles from more than 26,000 news and business sources, categorized as negative or general press.
 - More than 26,000 news sources categorized as general and negative.
 - Current SEC filings by the executive’s company in which he/she is mentioned.
 - Transcripts of U.S. Congressional testimony by the executive.
 - Cases—U.S., Commonwealth and Irish—in which the executive and/or his/her company are involved.

LexisNexis Executive Dossier lets you link directly from an executive report to LexisNexis Company Dossier for access to information about the company for which the executive works.

LexisNexis Dossier suite of products makes delivery easy

- Full report site print allowing users one-click full print report in cite list. Share results or view offline before printing, then print only those documents needed, saving time and eliminating waste.
- List-building capability ideal for lead-generation activity.
- Delivery of easily customizable reports with tables of contents and page numbers in PDF or in Microsoft® Word or Excel® formats for easy presentation and/or distribution.
- Ability to seamlessly integrate into your existing workflow application or department portal.
- Transactional access to lists, allowing you to gain access to company, industry and executive reports when you need them.



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Reach key decision makers with a customer target list based on criteria you select.

Dossier is the most authoritative source of news and information with the best global reach.

Erin Hawley
Market Research & Information Coordinator, Vandover
LexisNexis Dossier User