



Commercial Law Resources from LexisNexis®



Commercial Law Resources from LexisNexis®

As a commercial attorney, how do you help your clients succeed?

Matthew Bender® publications are synonymous with *authority, expert analysis, and practical guidance*. And for decades, our established business and commercial law resources have been the go-to staples of commercial law practices across the country.

LexisNexis® has taken a *readily accessible, topical approach* to our commercial analytic offering, with dedicated treatises that provide *complete* coverage of the major and most researched commercial topics. Generations of lawyers have relied on the guidance available in the heralded:

- *Corbin on Contracts*
- *Negotiable Instruments Under the UCC*
- *Letters of Credit*
- *Asset Based Financing*
- *Commercial Law and Practice Guide*
- *Consumer Credit Law Manual*

The collection also includes *jurisdictional guidance* found in:

- The new *New York Commercial Litigation Guide*
- *Anderson's Ohio Consumer Credit Law Manual*
- *Florida Creditors' Rights Manual*
- As well as *Unclaimed Property Law and Reporting Forms* with a statutory summary for each state, to name a few

We invite you to review the following pages replete with books designed to enhance your practice in the commercial arena.

Stay Current

In recent years, maintaining a successful and active commercial practice, and servicing the needs of your clients has brought new challenges. Issues born of the subprime lending crisis, compliance requirements, changing corporate structures, and developments in the real estate arena require the type of ongoing insight available in Matthew Bender secondary resources. To ensure that you are up to speed, the LexisNexis® portfolio is updated with greater frequency than other leading resources, and the books are laden with the valuable contributions and interpretations of practicing commercial law attorneys.

Maintain a Competitive Edge

While an understanding of the complex fact situations and legal standards involved in the commercial case at hand is critical, *progressing the transaction, mediating the deal, and enforcing the legal obligations* of those with whom your clients do business can be equally challenging. Helping you stay informed, work faster and effectively address client issues are once again LexisNexis® Matthew Bender® hallmarks.

Research, Draft, Litigate

From primary law to the practical tools needed to comply with the law, your commercial law library from LexisNexis Matthew Bender provides the needed resources:

- **Complete UCC coverage** from the text of statutes, to analytical treatment of the articles
- **Case law throughout:** The collection also includes the reliable *UCC Reporter Digest*
- **Forms and drafting instructions:** You'll find commercial-specific national and state forms and jury instructions—including the popular *Modern UCC Litigation Forms and Forms & Procedures Under the UCC*
- **Forms and Pleadings** throughout the collection
- **Extensive practice checklists, tips, surveys and pointers** where relevant
- **Online content:** Subscribe to the Commercial or UCC Area of Law Pages at *lexis.com*® for a complete aggregation of analytical sources, codes, cases and more
- **LexisNexis communities:** Access the largest collection of legal blogs written by leading legal professionals, view top cases, get caught up with emerging issues

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Commercial Contracts Law

Corbin on Contracts

Arthur L. Corbin, original author; Joseph M. Perillo, editor; John E. Murray, Jr., supplement author; and contributing authors

Cited in the opinions of federal and state courts literally thousands of times, this exhaustive exposition of all the rules of contract law has, for more than half a century, helped lawyers understand what the rules of contract mean and how they can be used in daily practice. It provides a detailed analysis of all aspects of contract law in the U.S., covering the common law (as manifested in the decisions of the state courts), the Restatements of Contracts, and the applicable provisions of the Uniform Commercial Code. Every nuance of contract law is addressed.

More than 25 percent of all civil cases filed in the federal district courts involve contract disputes. What causes these disputes? Can your clients avoid them? How do you make contracts do what you want them to do? You can find guidance in one of the most authoritative treatises on the topic. This highly regarded set provides an exhaustive analysis of every conceivable principle of substantive and procedural contract law, including:

- Offer and acceptance
- Formal contracts and option contracts
- Interpretation
- Liquidated damages
- Consideration
- Statute of frauds
- Mistake
- Conditions of legal duty

\$1,720 **NS** PRINT • 15 volumes, hardbound, with loose-leaf index and cumulative supplement, Pub. #63310, ISBN 9780327000693
Estimated upkeep cost: \$756



Corbin on Contracts Desk Edition

John E. Murray, Jr.

An effective starting point for an attorney who drafts contracts, as well as anyone in any field who must familiarize themselves quickly with contract principles. Updating the classic *Corbin on Contracts* full treatise, this **Desk Edition** also serves as the “gateway” to the master treatise at lexis.com®.

\$349 **NS** PRINT • 1 volume, softbound, Pub. #01534, ISBN 9781422477434
eBOOK • eISBN 9781579118419
Previous year's edition cost: \$349



Commercial and Consumer Warranties—Drafting, Performing and Litigating

Julian B. McDonnell

Save time and practice efficiently with this three-volume treatise that combines legal analysis, suggested practice strategies, and sample forms and pleadings in one publication. The treatise is organized to correspond with the stages of a sales transaction, making it simple to quickly find answers to important questions. The structure also reflects workflow—contracting, performance, and litigation—and includes strategy advice, sample clauses, forms and pleadings throughout.

\$1,415 **S** PRINT • 3 volumes, loose-leaf, updated annually, Pub. #00824, ISBN 9780820523859
eBOOK • eISBN 9780327170754
Estimated renewal cost: \$1,212



Commercial Law and Practice Guide

Commercial Law League of America

You don't have to sacrifice substance for simplicity with this handy resource. The guide provides a unique combination of in-depth substantive analysis and practical guidance for handling commercial transactions. The UCC is examined article by article, with an emphasis on the practical application of the Code's provisions, giving you room to easily work under the continually evolving Uniform Commercial Code via probing analysis of today's UCC.

\$816 **S** PRINT • 3 volumes, loose-leaf, updated annually, Pub. #00192, ISBN 9780820520483
eBOOK • eISBN 9781579116002
Estimated renewal cost: \$422

Goods in Transit

Saul Sorkin

Save research time and practice more efficiently with this seven-volume treatise that addresses how to recover or avoid liability for lost, damaged or delayed goods shipped by air, sea, rail or truck. This all-inclusive treatise contains all that you need, including legal analysis, forms, and relevant statutory, regulatory and international treaty material, in one central source. Comprehensive coverage includes:

- The transportation industry worldwide
- Cargo security
- Bills of lading
- Connecting carriage and geographic scope
- Intermodal transportation
- Termination of common carrier liability
- Carrier litigation
- Insurance contracts
- Marine insurance and inland marine insurance
- Liability insurance financial responsibility laws
- Written notice of claim
- Liability of brokers and third-party intermediaries
- Negotiation of settlement
- Jurisdiction and venue
- C.O.D. shipments
- Limitation and damages for delay
- Limitation of damages and liability
- Indemnity actions
- Freight, rates, and demurrage
- Liens of carriers upon cargo



Included in this source is an appendix of forms and the full text of relevant statutes, regulations, and international treaties. In addition, relevant primary source material is reprinted in portable softbound volumes.

\$1,805 **S** PRINT • 7 volumes, loose-leaf (analytical material), updated twice per year, plus 2 volumes, softbound (primary source material), updated twice per year, Pub. #00628, ISBN 9780820516288
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Estimated renewal cost: \$1,484

Commercial and Consumer Finance Law

Commercial Finance Guide

Barry A. Dubin, Michael A. Leichtling

Enhance your knowledge of commercial finance with this practical and efficient publication. This compact but sophisticated guide to commercial lending is updated to conform to Revised UCC Article 9, and offers significant breadth of coverage of the subject matter in a concise manner, with an emphasis on “hot” topics and developments.

If you are an experienced practitioner who wishes to refresh your knowledge of a topic or to become quickly acquainted with an unfamiliar aspect of commercial finance, this publication is ideal.

\$475 **NS** PRINT • 2 volumes, loose-leaf, updated annually, Pub. #00395, ISBN 9780820520704
eBOOK • eISBN 9781579114220
Estimated upkeep cost: \$264

Commercial Loan Documentation Guide

Barry A. Dubin, Michael A. Leichtling

Streamline the process of preparing for and executing a commercial loan with this practical guide. The publication focuses specifically on the documents necessary to a loan transaction and takes into account the perspectives of both the lender and borrower and the contracts, agreements, supporting documentation and specific clauses that each party will want in order to be fully protected. Whether you are an experienced practitioner looking for detailed answers or a novice user, this guide will help you practice with confidence. Included are numerous examples and forms, making this a perfect standalone resource, or a valuable complement to any of the more traditional Matthew Bender® commercial lending treatises.

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Bender's UCC Sales and Bulk Transfers

Henry Gabriel, William H. Henning

Conducting research on issues related to the Uniform Commercial Code can get complicated and unwieldy. With this widely respected treatise, you get complete coverage of relevant issues, in a practical format that includes coverage of sales and bulk sales transactions, complete analysis of reported decisions in this area of the law, and alternative drafting and litigation strategies for both buyers and sellers.

The following practical applications are also covered:

- Analysis of changes to the law on sales transactions in light of the 2003 amendments to Article 2
- Extensive coverage of electronic contracting, including discussion and analysis of the Uniform Electronic Transactions Act (UETA) and the Electronic Signatures in Global and National Commerce Act (ESIGN)
- Discussion of the overlap of Article 2 with revisions to Article 1 (General Provisions) and Article 9 (Secured Transactions)
- Analysis of computer information transactions and the interplay between Article 2 and the Uniform Computer Information Transactions Act (UCITA)

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eBOOK • eISBN 9781579117986
Estimated renewal cost: \$776

Commercial and Consumer Finance Law *continued***Unclaimed Property Law**

David J. Epstein

Streamline your practice with the most comprehensive coverage available of state escheat laws and the requirements for holders of unclaimed property. This practical resource provides the perfect combination of necessary forms and relevant analysis. Practical features and content include:

- Case digest of court opinions from every state jurisdiction and federal courts
- Quick access to tables containing all essential statutory information governing report filing in every state
- Analysis of overlooked provisions of state unclaimed property laws advantageous to unclaimed property holders
- Practice suggestions
- Statutory summary of each state's law
- Unclaimed property laws of every state, the District of Columbia, Puerto Rico, Guam, the Virgin Islands and selected Canadian provinces, together with relevant regulations
- Unclaimed property reporting forms with instructions (suitable for photocopying) as promulgated by every state, the District of Columbia, Puerto Rico, the Virgin Islands and selected Canadian provinces

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**Equipment Leasing**

Barry A. Dubin, Jeffrey J. Wong, General Editors

Rely on the most authoritative treatise available in the complex field of equipment leasing. This treatise thoroughly analyzes and discusses Article 2A of the UCC, financing, regulatory, state, local and federal taxation, accounting, litigation, insurance and bankruptcy issues. In addition, all essential types of leases, such as leveraged, operating, cross-border, consumer, finance, merchant and true leases, as well as specific industry leasing, including ships/vessels, railroads, satellites, computers, aircraft and more, are covered. It also gives indispensable practical guidance on litigation strategy and tactics.

\$857 **S** **PRINT** • 4 volumes, loose-leaf, updated annually, Pub. #00866, ISBN 9780820518664
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Lender Liability Law and Litigation

Various contributing authors

Whether you are a lender or a borrower, this complete guide to the theory and practice of lender liability law provides the expert guidance needed to practice successfully. Included in this handy resource are discussions of causes of action and defenses and litigation strategy and sound advice on avoiding future liability. The text includes discussions of relevant case law and statutes, as well as practical hints on how to apply the law in day-to-day business transactions

\$423 **S** **PRINT** • 2 volumes, loose-leaf, updated twice per year, Pub. #00488, ISBN 9780820514888
eBOOK • eISBN 9781579113872
Estimated renewal cost: \$351

**Consumer Credit Law Manual**

National Consumer Law Center

\$285 **INS** **PRINT** • 2 volumes, loose-leaf, with primary source pamphlet, updated annually, Pub. #01064, ISBN 9780820530451
Estimated upkeep cost: \$193

Debtor-Creditor Law

Theodore Eisenberg, Editor-in-Chief, contributing authors

This resource covers all aspects of the creation and enforcement of the debtor-creditor relationship. Accompanied by illustrative forms that are cross-referenced to the text.

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Estimated renewal cost: \$2,749

Letters of Credit

Burton V. McCullough

Accelerate your research with this comprehensive resource that collects all primary sources needed for letters of credit practice. The treatise analyzes the statutory law of Article 5 of the Uniform Commercial Code, as well as case law interpreting this article.

This practical publication provides quick and easy answers pertaining to letter of credit transactions and includes the following:

- Detailed analysis of every step in the process
- Helpful diagrams of the roles and responsibilities of all parties involved in transactions
- Overviews of the text of applicable law
- Coverage of important legal issues
- Headnotes at the beginning of each section

All relevant documents are covered, including commercial letters of credit, stand-by letters of credit, and banker and trade acceptances. Sample forms and handy reference points make it easy to apply the information to common transactions.

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**Negotiable Instruments Under the Uniform Commercial Code**

Frederick M. Hart, Erik Gerding

An in-depth treatise on Article 3 of the UCC, this publication analyzes both the pre-revision and the revised version of Article 3 of the UCC and the case law interpreting the article. A discussion of Article 4 (Bank Deposits and Collections), which governs the relationship between payor banks and their customers and Article 4A (Funds Transfers) is also included.

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Secured Transactions**Asset Based Financing: A Transactional Guide**

Howard Ruda

Expand your knowledge in the area of secured transactions, or simply read up on the basics and find useful forms. This unique publication, the leading reference work for the commercial loan specialist, has been updated to conform to and address the issues presented by the Revised UCC Article 9. Both introductory information and more complex detailed analysis are contained in this one source, making it an ideal choice for offices with varied levels of experience among practitioners.

Coverage includes the complete text of both Revised and pre-revision UCC Article 9; analysis of the revision and the filing process in a special volume; discussion of each major type of asset-based transaction; all relevant forms, checklists and exemplary materials; and discussion and analysis pertinent to specific types of financings and asset-based lending issues.

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Forms and Procedures Under the UCC

Frederick M. Hart, Nathalie Martin

This invaluable resource provides guidance and procedural analysis regarding both the mechanics of completing UCC-related forms and the substantive law connected to those forms. You'll find forms consistent with the requirements and terminology of the code, as well as commentary and primary source, plus:

- Extensive coverage of various federal consumer protection statutes, which affect the drafting of commercial agreements has been integrated throughout the text, including the Truth in Lending Act, Fair Credit Reporting Act and Fair Debt Collection Practices Act
- A Table of State Variations identifying each state's variations to the official text of the UCC is also included

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William F. Willier, Frederick M. Hart

Find case law on various commercial law topics with **The UCC Reporter-Digest**, a research tool used by practitioners to find cases decided by all federal, state, and bankruptcy courts addressing issues related to the UCC. Get immediate access to noteworthy UCC decisions covering all states.

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Julian B. McDonnell

Develop a full and well-rounded understanding of Article 9 and its application to secured financing techniques. Unique in its breadth and depth of coverage, this treatise discusses not only the current state of the law of secured transactions under UCC Article 9, but also the historical evolution of the law and the application of the 1998 revision.

The great value of this publication lies in the following key features:

- Comprehensive coverage—Every facet of secured lending is examined and analyzed in detail, from basic topics to difficult or controversial issues.
- Detailed analysis—Conflicting judicial interpretations of Article 9 and state variations are presented in preparing briefs and oral arguments.
- Complete coverage—Both the old and revised versions of Article 9 are presented, facilitating contrast analysis and litigation of matters governed by the former version of the law.

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Commercial Damages: A Guide to Remedies in Business Litigation

Charles L. Knapp, original Editor-in-Chief; revisions by contributing authors

Written by prominent scholars and practitioners in the field, this publication contains expert analysis of the specific types of remedies available, examination of the costs of litigation, economic factors and other relevant practical considerations, and detailed discussion of specific situations in which a business entity has been damaged.

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Ronald W. Eades

Commercial litigation presents a unique set of challenges for the trial attorney. Often complex and highly technical, it strains the ability of the attorney to present and for the jury to understand the issues in dispute. This publication identifies these obstacles, providing a comprehensive collection of jury instructions successfully given by judges and followed by juries in actual commercial trials. Each instruction clearly explains the issues for the layperson, translating complex legal concepts into everyday language.

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Modern UCC Litigation Forms

Peter J. Betsos, Frances P. Hays

A practical guide to completing litigation forms, based on current cases in commercial law. The forms, from actual court cases (with proper names, dates and references to parties deleted), reflect the most current terminology, concepts, cause of action, and defenses, and are an ideal model for practitioners to adapt to their practice needs. Forms are cross-referenced with other Matthew Bender titles that are part of *Bender's Uniform Commercial Code Service* and contain references to other topics that may be important to the attorney.

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Various contributing authors

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NEW! New York Commercial Litigation Guide

Kyle C. Bisceglie, Herbert C. Ross, Thomas J. Fleming

This practical, task-oriented new guide will help you efficiently see “big picture” case theory, identify relevant commercial causes of action under New York law, and save countless research hours, while avoiding common pitfalls.

Expert authors clearly explain how to analyze, resolve, and/or litigate the issues that can arise at every stage of a commercial dispute. The accessible guide also includes over 60 checklists and over 150 strategic points, warnings and timing tips.

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Gregory M. Travaglio

This is an ideal resource for lawyers, lenders, collectors, sellers and consumer advocates. Designed to capture the most important elements of consumer law, the convenient desk reference contains federal and state consumer statutes as well as extensive treatment of common law doctrines that are frequently invoked in consumer disputes.

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Anderson's Ohio Creditor's Rights Manual

James P. Botti

This manual leads the user step-by-step through all the situations and problems that a creditor may encounter in attempting to collect money from a debtor. **Ohio Creditor's Rights** is particularly useful for law clerks or the support staff of attorneys who delegate certain aspects of collection work.

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Florida Creditors' Rights Manual

Stephen B. Rakusin

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William C. Bochet, Daniel S. Eichhorn, Diana C. Manning, Ira B. Marcus, Todd M. Sahner, Mark M. Tallmadge and the law firm of Cole, Schotz, Meisel, Forman & Leonard, P.A.

With its concise writing style, streamlined chapter format, abundance of checklists and forms, extensive references to leading and related cases, cross references to relevant analytical content, and authoritative guidance, you'll find more of everything that makes a practice guide valuable and easy for you to use.

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William H. Lawrence, William H. Henning, R. Wilson Freyermuth

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North Carolina Contract Law

John N. Hutson Jr., Scott A. Miskimon

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