



# CounselLink<sup>®</sup>

Registration Guide for New & Registered Firms  
For Liberty Mutual's LABS Firms



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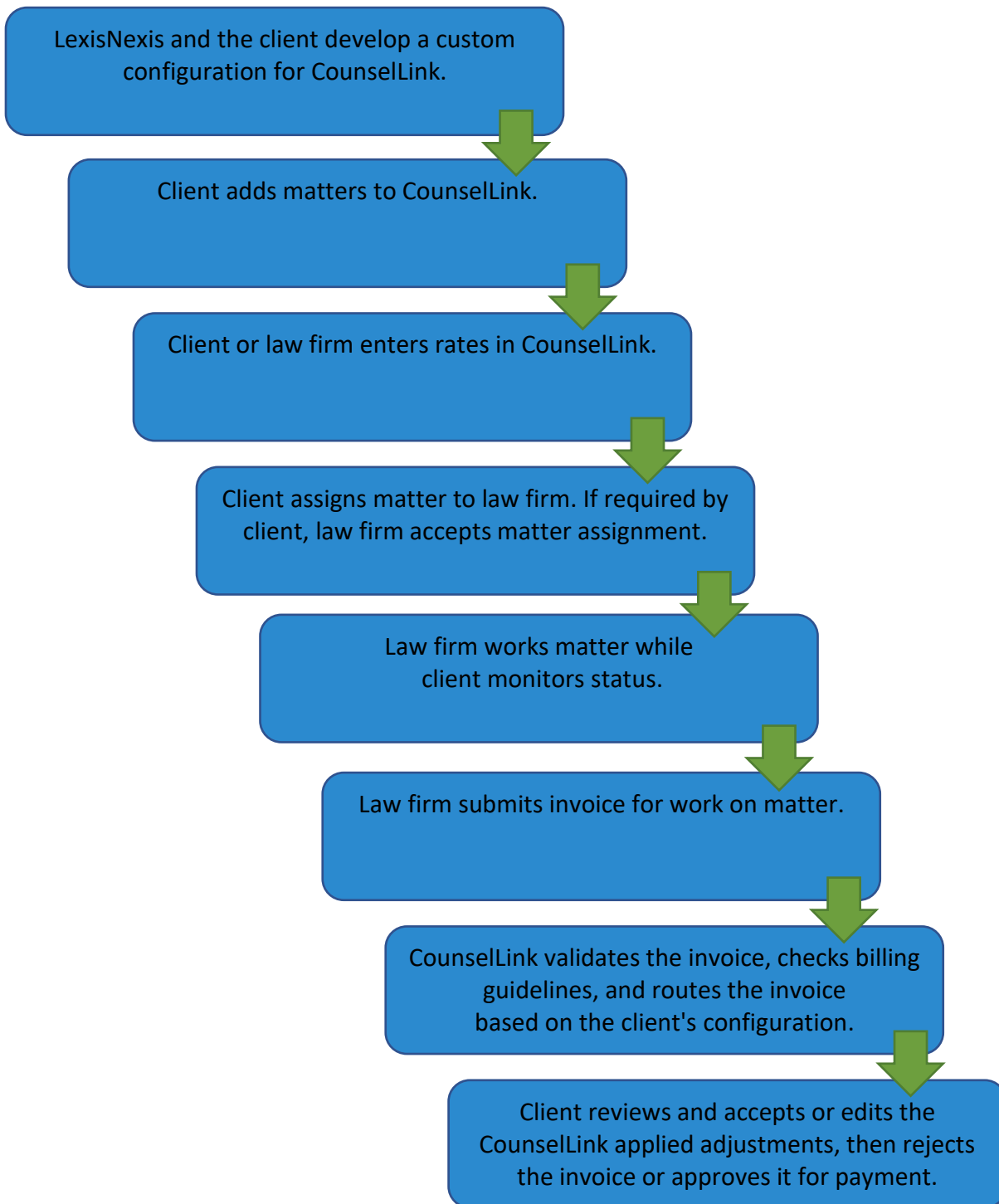
## Getting Started with CounselLink

Welcome to CounselLink. This guide contains information to help you register your law firm, configure your office profile and begin submitting invoices to your corporate client. In addition, it contains some tips to help you better understand the invoice review process and work with records in CounselLink.

## CounselLink Process: At-a-Glance

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Below is the basic CounselLink workflow process between clients and law firms.



## CounselLink Registration

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### **Already Registered?**

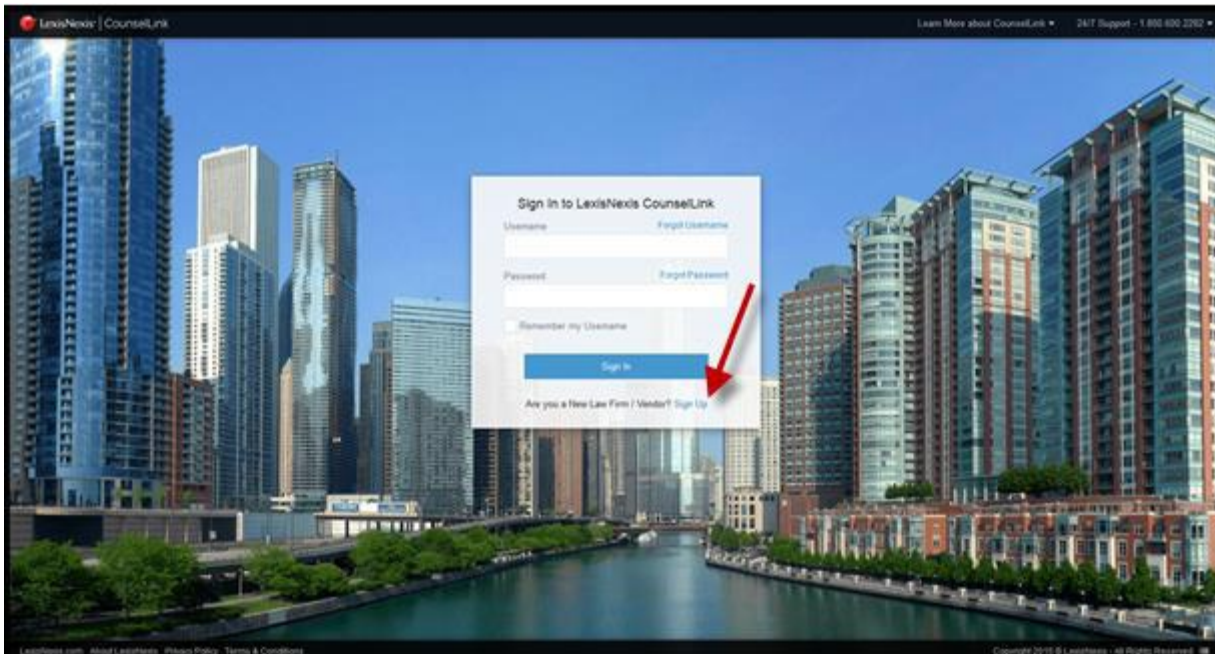
Please note that CounselLink has multiple websites. It is important that for this client you log on to <https://www-p2.counselink.net>. Don't forget to bookmark this website for easy future access.

If you already have a CounselLink account, you do not need to complete the registration process again. Follow your client's instructions for having your account connected to theirs or contact the [Attorney Implementation team](#) for assistance. Once your account is linked to your client's, you can skip to the **Add Timekeepers** section of this guide.

**Note:** If you have forgotten your username or password, click the applicable **Forgot Username** or **Forgot Password** link and CounselLink will email instructions to assist you.

### **New Registration**

Register your law firm with CounselLink as requested by your client. If you need assistance with the registration process, call the Customer Support phone number that is provided at the bottom of each screen.



1. Go to <http://www-p2.counselink.net/> and click the **Sign Up** link.
2. Enter your firm's information, including the firm name, firm type, client name, firm address, phone number and payment details. Then click **Next**.
3. Type your **First Name**, **Last Name**, **Email Address**, and **Timekeeper Level** to create your administrator profile. With this role, you can add timekeepers, enter rates and perform other administrative tasks later.
4. Select the box to **Create Username & Password Now**. Enter your login credentials or choose to have CounselLink email you a system generated Username and a link to create a password later. Don't forget to make note of the **Secret Question** you select and the answer you enter, as this must be provided if you need to reset your password later.

- The first time you sign into CounselLink the Terms & Conditions will display. Please review the CounselLink Privacy Policy and Terms and Conditions, then select the **I agree to the CounselLink Privacy Policy and Terms and Conditions** checkbox
- Click the **Submit** button. The CounselLink Home page displays.

**CounselLink Registration**  
 Registering for CounselLink is an easy step-by-step process. Let's get started with your firm's information.

\* Required Fields

**Tell us about yourself and your client**

Firm Name \*

Firm Type \*

Client Name \*

**Where is your firm located?**

Country \*

Street Address \*

Street Address, Building, Apt., Floor, Suite, etc.

City \*

State \* (US Only)  Zip/Postal Code \*

Telephone \*  Extension (Optional)

Fax (Optional)

Remit payment to a different address

**Payment Details**

Preferred Currency \*  Taxpayer ID (Optional)

**Need Help?**  
 United States 1.800.600.2282  
 International +1.919.378.2713

*Add Law Firm Information page*

**CounselLink Registration - Step 2**  
 By creating your CounselLink profile now you will be given administrator privileges allowing you to configure CounselLink and create other users.

**Create your CounselLink Profile**

\* Required Fields

First Name \*

Last Name \*

Email Address \*

Timekeeper Level (Optional)

Create Username & Password Now

**Need Help?**  
 United States 1.800.600.2282  
 International +1.919.378.2713

*Create Admin User Profile page*

## Acknowledge Terms & Conditions

The first time you log on to CounselLink the Terms & Conditions will display. Please review, click **'I Agree'** to the CounselLink Terms & Conditions of use box. You will now be on the CounselLink HOME page.

Home Matters Invoices Fees Calendar Profiles Info Center

### Terms & Conditions

The CounselLink Terms and Conditions Policy is required to be accepted before CounselLink can be accessed and/or used. If you have questions or need further clarification, contact customer support.

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## Terms & Conditions page

## Two-Factor Authentication Security

CounselLink utilizes multi-factor authentication to help safeguard against attackers gaining access by enforcing a secondary means of authentication from a verifiable device. With Two-Factor authentication enabled, you'll enter your normal CounselLink password when logging in. Once you enter your password, CounselLink will send a verification code to your preferred method (email or mobile). Once you enter your verification code you will be logged into CounselLink.

## Enter Taxpayer ID Number

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A Taxpayer ID number field is provided in two places, one on the **Firm** profile, and the second is on the **Office** screen. If your firm uses different Taxpayer ID numbers for separate offices, or the US TID does not apply to an international office, enter the number at the **Office** levels only. If the one number applies to all offices, the number can be entered at the **Firm** level.

- **IMPORTANT NOTE:** In order for Liberty Mutual to process your invoices, your Taxpayer ID and complete address (including Zip Code) must be entered. Failure to supply this information will cause your invoices to be rejected or payments to be delayed.



If you are already registered, you may access the Office TID field:

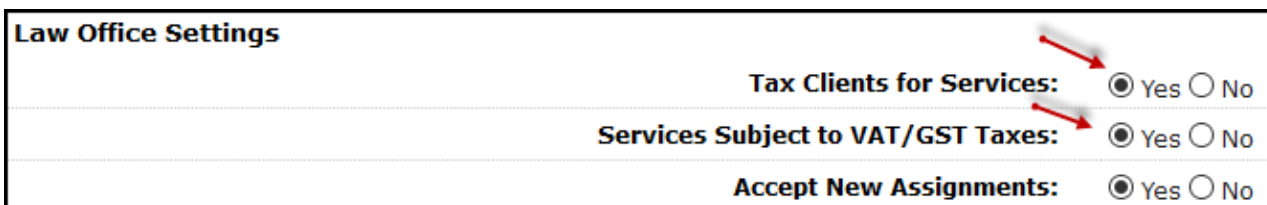
- Clicking the link under **Offices**
- Click the first **Edit** button
- Enter the number and click **Save**



## Tax Settings Configuration on Law Office Profile

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If your firm's services are subject to **VAT/GST Taxes**, or you tax Clients for services, you **must** configure settings in Counsellink. To configure, click the Office profile link, click the first 'Edit' button, and change Tax settings to 'Yes' as applicable, and then click 'Save'.



## (LMO) Office Profile

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A separate **Liberty Mutual Office (LMO)** must be created. If you have an existing office with timekeepers listed for other clients, **retain this office**.



If it hasn't already been done for you, you must create a new and separate Liberty Mutual office with **(LMO)** to the end of the name. (Example: Jones Law Firm, Atlanta (LMO)).

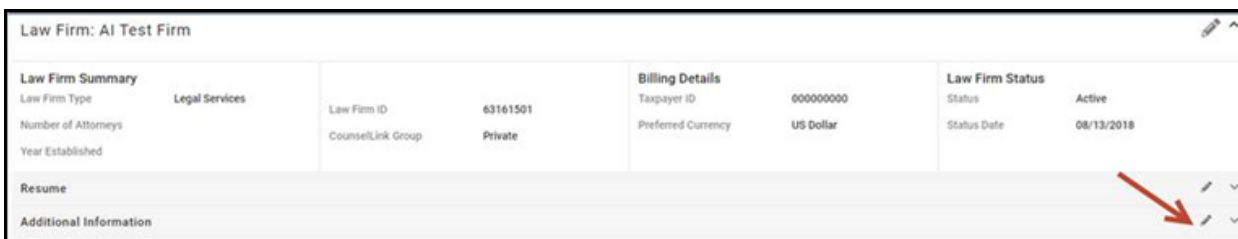
**All Liberty Mutual timekeepers must be listed under the separate (LMO) designated office.**

## Diversity Information – Identify Firm Ownership

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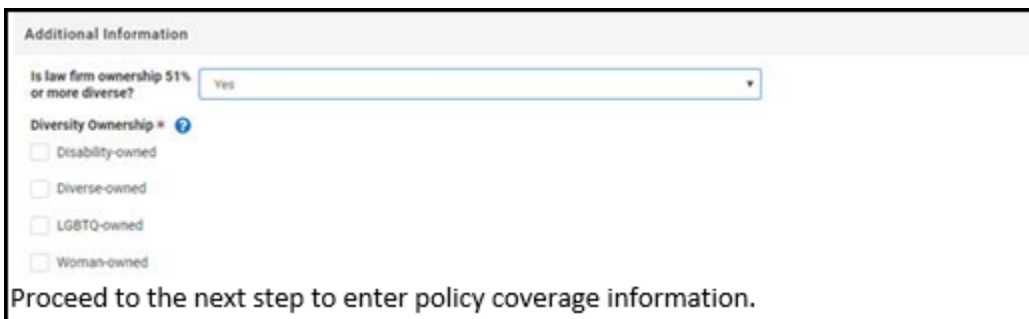
**Liberty** is asking all law firms for ownership details given the importance of Inclusion and Diversity. They desire to identify law firms committed to advancements in those areas.

- Under the **“Additional Information”** section, click the edit pencil. Select the appropriate response to the question **“Is law firm ownership 51% or more diverse?”**



Law Firm Summary		Billing Details		Law Firm Status	
Law Firm Type	Legal Services	Law Firm ID	63161501	Taxpayer ID	000000000
Number of Attorneys		CounselLink Group	Private	Preferred Currency	US Dollar
Year Established				Status	Active
				Status Date	08/13/2018

- If you chose **“Yes,”** then you will be prompted for **“Diversity Ownership.”** Select all that applies to your firm by clicking on each check box.



Is law firm ownership 51% or more diverse? Yes

Diversity Ownership

- Disability-owned
- Diverse-owned
- LGBTQ-owned
- Woman-owned

Proceed to the next step to enter policy coverage information.

- Proceed to the next step to enter policy coverage information.

## E&O Insurance and Cyber/Data Security Liability Insurance

---

**Liberty** is asking all law firms handling Liberty matters to enter into CounselLink the policy coverage information for **these two types of insurance**. Importantly, firms are asked to update their insurance coverage information annually or whenever there is a change in coverage.

- Under the **“Additional Information”** section, enter or update the carrier and policy information for **E&O and Cyber/Data Security Liability insurance**.
- Enter the **Carrier** name, **Policy Type**, Policy Number, **“Per Occurrence Limit”** dollar amount, **“Aggregate Limit”** dollar amount, Policy **Effective Date**, and **Carrier Rating** (if known) for each policy.
- **Click the “Save Additional Information” button when you’re done.**

## Add Existing Timekeepers to (LMO) Office

The term **'Timekeeper'** or **'User'** includes the billing staff, as well as anyone who does billable work for a client. These titles include but are not limited to attorneys, paralegals, legal assistants, consultants, etc.

To add an existing timekeeper to the Liberty Mutual Office – Note: Liberty Mutual /Surety offices are designated with (LMO) at the end of the name:

- Go to Profiles box on your Home page
- Click on the **(LMO)** name (it's a link)

- Go to the fourth section titled **'Office Staff'** and click **'Edit Roles'**

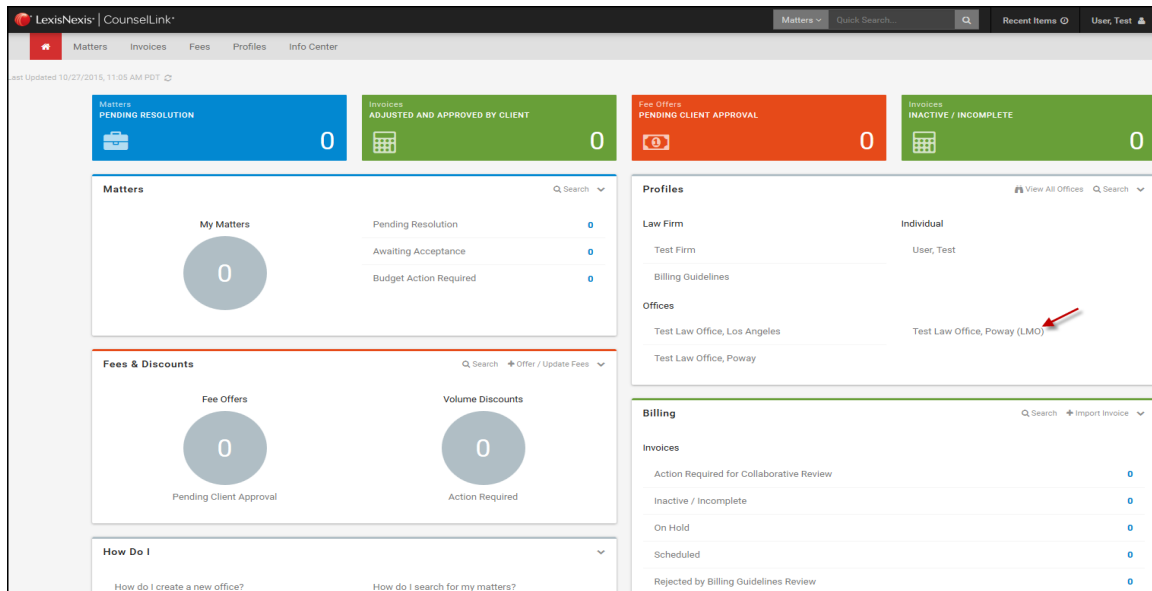
- Add check mark next to every existing timekeeper that you need to associate to the (LMO) office.
- Click 'Save'

## Add New Timekeepers to (LMO) Office

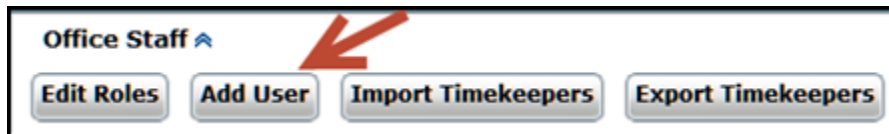
The term Timekeeper refers to anyone who does billable work for a client. Official titles for people who are considered CounselLink timekeepers may include but are not limited to attorneys, paralegals, legal assistants, consultants, etc. Timekeepers must be added to CounselLink before charges can be added for them on any invoice.

### Add an Individual Timekeeper

1. In the Profiles section of the Home page under the Offices label, click your law firm (**LMO**) office link.



2. Scroll down to the Office Staff section of the profile and click **Add User**.



3. On the Add New Individual page, complete all the required fields, as denoted by the asterisk (\*).

Please note the following:

- If the biller is an attorney, change **Practicing Attorney** to YES. Otherwise leave the default setting.
- Change **Activate Login** to YES only if this person needs to log into CounselLink. Most timekeepers do not need access. If the default remains NO, an **email address** is not required.
- Liberty Mutual requires that you complete the **Veteran, Race, Gender, LGBT** and **Disability** fields. This information is used for diversity tracking by the corporate customer.

A screenshot of the 'Edit User Profile' form. The form is titled 'Edit User Profile: None, None' and has 'Save' and 'Cancel' buttons. It contains several fields for user information, with asterisks (\*) indicating required fields. The 'Practicing Attorney' field is a radio button set with 'Yes' selected. The 'Veteran' field has a red arrow pointing to it. The 'Race', 'Gender', 'LGBT', and 'Disability' fields are dropdown menus. The 'Date of Birth' field is a date picker. The 'Email' field is a text input. The 'First Name', 'Middle Initial', and 'Last Name' fields are text inputs. The 'Prefix' field is a dropdown menu. The 'Title' field is a dropdown menu. The 'Year of Service' field is a text input. The 'ESLN' field is a text input with a link to 'MartinState-Hubbell Profile'.

- The **Primary Timekeeper ID** must match the identifier used on your invoices for this biller. The ID can be numbers, letters or a combination of both.

The screenshot shows a form titled "Timekeeper Information". It contains two fields: "Timekeeper Level" with a dropdown menu currently showing "Associate", and "Primary Timekeeper ID" with a text input field containing "NN". Two red arrows point from the left towards these two fields.

4. Click **Save**
5. If the timekeeper is a practicing attorney, a Roles screen displays. Do not change the default settings - click **Save**
6. Repeat these steps to add all timekeepers who will bill the client

**Note:**

- In addition to the user's **'Title'**, they will also need a **'Timekeeper Level'**. The **'Timekeeper Level'** must be an approved level for the client for whom the individual will be providing services. Users can be entered more than once on your profile if custom timekeeper levels are required or if they will be billing under different **'Timekeeper Levels'**.
- Diversity – Complete the **Race, Gender** and **Disabled Veteran** fields on every Individual profile listed in the (LMO) office

**Liberty Mutual** has a specific set of **'Timekeeper Levels'** which they will accept on their invoice submissions. In some instances, the timekeeper levels are the same as CounselLink's standard Timekeeper Level and others are used for Liberty Mutual implementation only. If you are currently using CounselLink, it is important for you to make note of the acceptable Timekeeper Levels. The list below contains the acceptable Liberty Mutual Timekeeper Levels:

<b>Associate</b>	Paralegal
<b>Partner</b>	<b>Senior Associate</b>
Law Clerk	<b>Senior Partner</b>

Liberty Mutual's allowed **'Timekeeper Levels'** are:

Administrative
Appellate Counsel
Attorney Group
Contractor
Expert
Handling Attorney
Hearing Rep
Junior Associate
Junior Partner
Law Clerk
Legal Assistant
Nurse Paralegal
Of Counsel
Paralegal
Process Server
Project Assistant
Runner
Senior Associate
Senior Partner
Shareholder/Managing
Technical Analyst
Third Party Attorney
Trial Specialist
Vice-President

For Liberty Mutual/Surety **Accounting, Consulting, Engineering** or **Non-Legal Vendors**, select timekeeper level 'OTHER' only.

**Import Multiple Timekeepers from Template**

If you have many timekeepers to enter, you can use a template to import them as a group.



1. From the law office profile, scroll down to the Office Staff section and click **Import Timekeepers**.
2. If no timekeepers have been entered previously, click **Blank Template**. If some timekeepers have been entered already, click **Existing Timekeepers**. The Microsoft Excel template downloads to your computer.

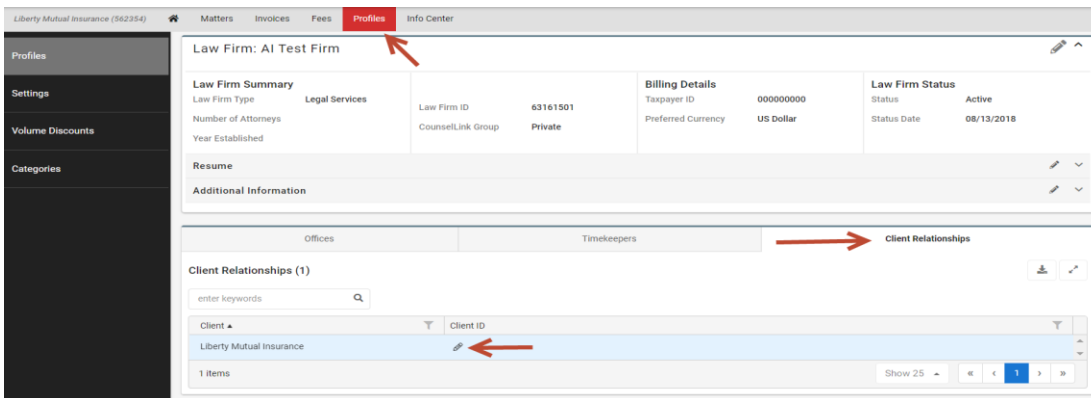


3. Open the file and enter the timekeeper information. See the **Example and Details** worksheet tab for formatting examples. Then save the file.
4. In CounselLink, return to Timekeeper Data Import page and click the **Browse** button.
5. Locate and select the Excel file from where it is saved on your computer.
6. Click **Import**.
7. View the **Data Import Summary** section and choose how to proceed.
  - a. Click the **View Status Report** for more details if import errors occurred. Fix the errors on the template and attempt the import again.
  - b. If no errors occurred, click **Continue** to complete the import.
8. Click **Done**.

## Enter Corporate Customer ID at Bottom of (LMO) Office

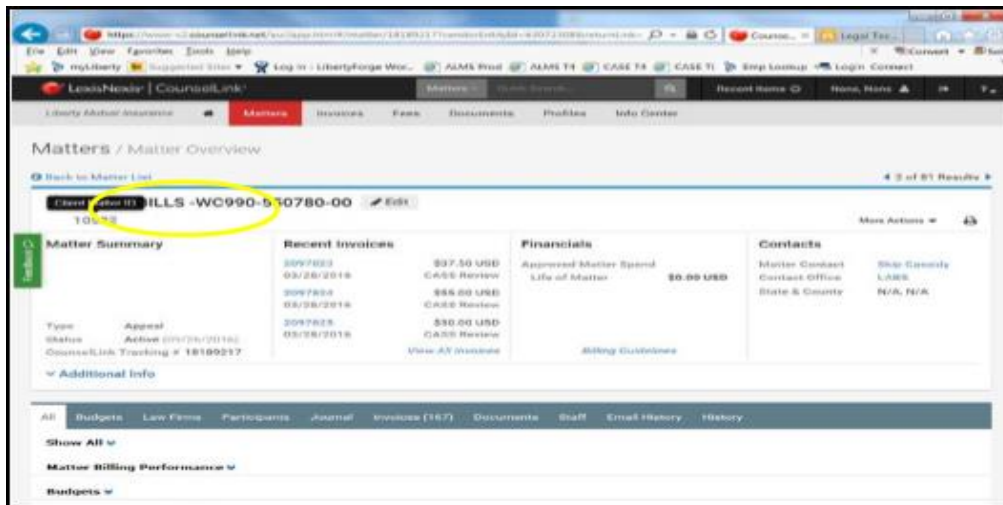
### Corporate Customer ID

- This is **your firms internal number** that identifies Liberty Mutual. It may be a number generated by your billing software, or simply your own file number.
- As part of the Liberty Mutual provider on-boarding process, an LMO (Liberty Mutual Office) office will be associated to each law firm in CounselLink.
- Each law firm must enter the Corporate Customer ID in CounselLink prior to invoicing.
- To enter the Corporate Customer ID:
  - Go to the 'Profiles' tab
  - Click on the Client Relationships tab on the right side
  - Click the empty field under Client ID (an edit pencil will appear as your mouse moves into the field)
  - Type the number and hit enter to save



### Client Matter ID

- This will be the Liberty Mutual matter number assigned to each matter as they are initially loaded into CounselLink.
- As shown below, this field appears in the Matters view of CounselLink under the Matter Title



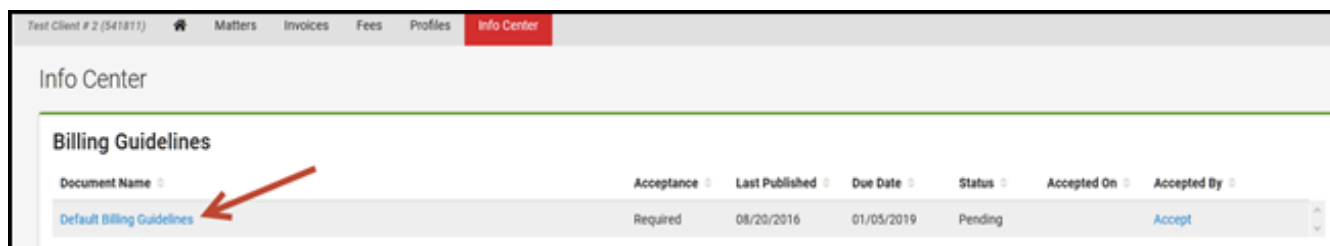
### Law Firm Matter ID

- This is the internal matter ID that law firms assign to each Liberty Mutual matter that is referred to them.
- This field will appear next to the Client Matter ID in the 'Matters' view of CounselLink.
- As part of Liberty Mutual's initial matter load, this field will not be loaded.
- This is not a required field to successfully upload invoice LEDES files into CounselLink as long as the law firm includes the Corporate Customer ID and Client Matter ID on each invoice file upload.

### Billing Guidelines Acknowledgement

Your client may require that you acknowledge their billing guidelines online. To access the guidelines:

1. Select to the **Info Center** tab
2. Click the **Billing Guidelines** link



3. The billing guidelines can be printed by clicking the Print link in the upper right corner of the page
4. The Billing Guidelines Agreement Confirmation displays
  - a. Select the check box to acknowledge the statement
  - b. Click **Accept**

**Acknowledgement**

I hereby acknowledge my understanding of, and agreement to, these outside counsel & vendor Billing Guidelines, and certify that I have the authority to enter into this agreement on behalf of the law firm or legal vendor set forth below.

## Matter Assignments

- Matter assignments will be located under the 'Matters' tab. As soon as you have matter assignments, you may begin invoicing your client through CounselLink.
- If the matter you need to invoice does not list under the 'Matters' tab in CounselLink, you will need to reach out to your client contact, as the Client handles all matter assignments.
- Detailed instructions for submitting invoices and many other topics are provided under the **Help ?** link located in the upper right corner of every screen.

## Creating an Additional Office

To create an additional office, perform the following:

1. Click the **Profiles** tab from the **Home** Page.
2. Click the **"Add Office"** button.

Offices		Timekeepers																			
<p>Law Office Name ^</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Bruni - AIS, Fresno 1</li> <li><input type="checkbox"/> Bruni - AIS, Lake Tahoe 1</li> <li><input type="checkbox"/> Bruni - AIS, Las Gatos 1</li> <li><input type="checkbox"/> Bruni - AIS, Orangevale 1</li> <li><input type="checkbox"/> Bruni - AIS, Palm Springs 1</li> <li><input type="checkbox"/> Bruni - AIS, Sacramento 1</li> <li><input type="checkbox"/> Bruni AIS, New York 1</li> <li><input type="checkbox"/> Bruni AIS, Raleigh 1</li> </ul>	<p>1-9 of 9 Law Firm Offices</p> <p><input type="button" value="+ Add Office"/></p> <table border="1"> <thead> <tr> <th>Law Office Name</th> <th>Group Type</th> <th>Contract Type</th> </tr> </thead> <tbody> <tr> <td>Bruni - AIS, Fresno</td> <td>Private</td> <td>N/A</td> </tr> <tr> <td>Bruni - AIS, Sacramento</td> <td>Private</td> <td>N/A</td> </tr> <tr> <td>Bruni - AIS, Palm Springs</td> <td>Private</td> <td>N/A</td> </tr> <tr> <td>Bruni AIS, Raleigh</td> <td>Private</td> <td>N/A</td> </tr> <tr> <td>Bruni AIS, New York</td> <td>Private</td> <td>N/A</td> </tr> </tbody> </table>	Law Office Name	Group Type	Contract Type	Bruni - AIS, Fresno	Private	N/A	Bruni - AIS, Sacramento	Private	N/A	Bruni - AIS, Palm Springs	Private	N/A	Bruni AIS, Raleigh	Private	N/A	Bruni AIS, New York	Private	N/A		
Law Office Name	Group Type	Contract Type																			
Bruni - AIS, Fresno	Private	N/A																			
Bruni - AIS, Sacramento	Private	N/A																			
Bruni - AIS, Palm Springs	Private	N/A																			
Bruni AIS, Raleigh	Private	N/A																			
Bruni AIS, New York	Private	N/A																			

3. Enter in the new office information. Check the **"Remit To"** box if the remit to address is the same. If it is different, leave the box unchecked and fill in the correct remit to address.



**Create Law Office**

\* Indicates Required Fields

Address Information	
Taxpayer ID: <input type="text"/>	
Law Office Name: * <input type="text"/>	Remit To: <input type="checkbox"/> Same as Law Office Address
Office Address: * <input type="text"/>	Remit To Address: * <input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
City: * <input type="text"/>	City: * <input type="text"/>
Country: * <input type="text" value="UNITED STATES"/>	Country: * <input type="text" value="UNITED STATES"/>
State/Province: * <input type="text" value="Alabama"/>	State/Province: * <input type="text" value="Alabama"/>
Zip/Postal Code: <input type="text"/>	Zip/Postal Code: <input type="text"/>
Phone: * <input type="text"/> Ext: <input type="text"/>	Phone: * <input type="text"/> Ext: <input type="text"/>
Fax: <input type="text"/>	Fax: <input type="text"/>
Preferred Currency: * <input type="text" value="US Dollar"/>	

#### 4. Click Save

Once you have created the new office(s), you can then add any timekeepers that bill your client to their respective offices and submit their rates.\*

\*Once you have added a new office profile, it will need to be associated with your client. Please email [attorneyimplementation@lexisnexis.com](mailto:attorneyimplementation@lexisnexis.com) to have this step completed.

## Invoice Processing

Your client uses CounselLink to receive and process all legal invoices. All invoices must be submitted through CounselLink. **Invoices received for matters that have not been assigned through CounselLink will be rejected.**

**Note:** Detailed instructions for submitting invoices, troubleshooting rejected invoices, and many other topics are available from the **Help (?)** link located in the upper right corner of every screen.

### Preferred Invoice Submission Method

To secure prompt and accurate payments to your firm, upload invoices using the structured data (LEDES) format. This is the preferred invoice submission method. CounselLink also accepts invoices submitted by mail, email, and those created directly in CounselLink.

#### Upload a Structured Data (LEDES) File to CounselLink

1. Export the invoice from your time and billing software to the LEDES (ASCII) structured data format. **Examples LEDES 1998B, 1998BI, 2000 and XML 2.1**
2. From the Billing section of the CounselLink Home page, click the **+ Import Invoice** button.
3. You can upload one or more invoice files at once.
  - a. In the Invoice Files section, click the **Choose File** button to the right of the File 1 label.
  - b. Browse to locate the saved LEDES invoice file and select it.
  - c. Click **Open**.
  - d. Repeat the file selection process for each additional invoice. If you need to attach more than 5 files, click the **Add Another File** button.
  - e. Complete any other necessary information on the Import Invoice page.
  - f. Once you have specified all your invoices, click **Next**.

**Import Invoice**

[Next](#) [Cancel](#)

Click "Browse" to select a file. You can import invoice files up to a total of 10MB.  
CounselLink accepts: LEDES 1998B, 1998BI, 2000, XML 2.1 and Examen SDF.

**Invoice Files**

<b>File 1:</b> *	<a href="#">Choose File</a>	No file chosen	
<b>File 2:</b>	<a href="#">Choose File</a>	No file chosen	<a href="#">Remove</a>
<b>File 3:</b>	<a href="#">Choose File</a>	No file chosen	<a href="#">Remove</a>
<b>File 4:</b>	<a href="#">Choose File</a>	No file chosen	<a href="#">Remove</a>
<b>File 5:</b>	<a href="#">Choose File</a>	No file chosen	<a href="#">Remove</a>

[Add Another File](#)

**LEDES 98B Options**

**File contains a non-USD invoice:**

**Add tax to an invoice:**

[Next](#) [Cancel](#)

4. If data errors are found, the Import Invoice Status screen appears.
  - a. To see all errors, click **View Status Report**. Read the error messages. For more information, click the message number link. Click **Close** to return.
  - b. To remove an invoice from the upload process due to errors, click the check box near the invoice number and click **Delete**.
  - c. To continue with the upload process, click **Continue**.
5. Confirm or change the **Invoice Currency**. CounselLink will provide the Exchange Rate.
6. Confirm or change the **Fee Tax** and **Expense Tax**.
7. Click **Continue** when all data appears correct.
8. If your client requires additional information on invoices, click the check box near the invoice number, and then click **Add Additional Information**. Fill out the fields on the page. For questions on this data, please contact the client.
9. To provide a document with the invoices such as a receipt, click the check box near the invoice number, and click **Document Attach**.
  - a. Click **Browse** to locate your document.
  - b. Type a **Document Name**.
  - c. If you need to attach more documents, click the **Attach Another Document** button.
  - d. Click **Submit**.
10. At the Final Review page, click **Send** to make the invoice available to the client. The Import Invoice – Confirmation information displays. Review the confirmation page.
11. Click **Done** to finish the invoice upload process.

**Note:** After upload, CounselLink checks the invoice against the client's billing guidelines. The individual who uploads the invoice will receive a status email regarding the guideline review. This email indicates the number of invoices sent to the client or held. It will also indicate if any billing guideline errors were found or if the client requires additional information. If guideline errors were identified, your invoice will be rejected. You can access the invoice from the **Rejected by Billing Guidelines Review** link on the Home page. Fix the errors and submit the invoice again.

## Alternate Invoice Submission Methods

If you are not able to upload a structured data (LEDES) file, use one of these alternate methods to submit your invoices to CounselLink.

## **Email Invoice**

Create invoices in any of the following formats: .pdf, .doc, .txt, and .xls. Invoices must include the following information:

- Service provider name and address
- Client Name
- Corporate Customer Matter ID and Title
- Invoice date
- Unique invoice number
- Text in English
- Fee, disbursement, and invoice total amounts
- Tax and discount amounts separate from fee and disbursement totals, if applicable
- Currency type
- A date for each fee or expense charge
- A complete charge description
- For hourly billing:
  - Use tenth of an hour time increment (e.g., .10, .20, .30, etc.)
  - Include timekeeper IDs and timekeeper rates or cost associated with each charge.
  - Timekeeper summary listing the names, timekeeper IDs, hourly rates and total hours billed by each timekeeper.

Email the invoices to [CounselLink](mailto:counsellinkinvoices2@lexisnexis.com) for processing. Invoices should be sent as an attachment (6 MB maximum file size) to [counsellinkinvoices2@lexisnexis.com](mailto:counsellinkinvoices2@lexisnexis.com).

Multiple invoices may be attached to one email but include **only one invoice per file attachment**. Please include any backup documentation (e.g., receipts) at the end of the invoice file and not as a separate file attachment. Do not send balance statements or any other non-invoice documents. Do not send blurry or out-of-focus invoices.

Once the invoice is received, a verification email will be sent out that includes a confirmation number for each invoice attachment. This confirmation number should be retained for tracking purposes.

**Note:** Invoices that do not meet minimum CounselLink requirements will be rejected and returned to your law firm. An email message is sent to the person who submitted the invoice email as well as individuals in the Accounts Receivable role at the law firm office. The message will contain the reason for the rejection and the actions needed to correct the problems. After fixing the issues, submit the corrected invoice.

## **Mail Paper Invoice**

You can mail an original copy of an invoice on white paper to CounselLink. A separate invoice must be submitted for each matter. Mailed invoices must contain all the same matter, invoice, and charge level data listed in the Email Invoice section above.

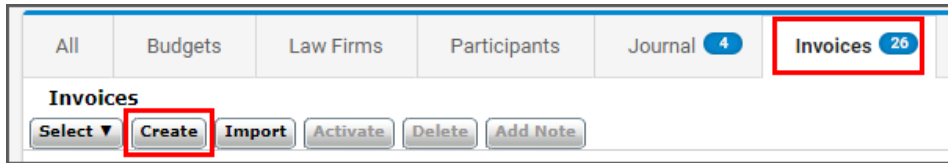
Mail the paper invoices to:

**Client Name** c/o LexisNexis CounselLink Invoices  
1801 Varsity Drive  
Raleigh, NC 27606

## **Create Invoice in CounselLink**

You can add an invoice directly to CounselLink if you are not able to create and submit an invoice using any of the other methods.

1. Locate the matter and view the Matter Overview page.
2. Select the **Invoices** tab.



3. Click **Create**. The Create Invoice page displays.
4. Complete the form. Required fields are indicated by an asterisk.

**Note: Liberty Mutual requires the case caption and claim number be entered in the Invoice Description field.**

**Create Invoice**

[Save](#) [Cancel](#) \* Indicates Required Fields

**Invoice Information**

Corporate Customer Matter ID: M71489255 Invoice Currency: US Dollar

Law Firm Matter ID: 4427654

Law Firm Invoice ID: \* 63654780

Invoice Date: \* 09/27/2017 (mm/dd/yyyy)

Final Invoice: [Dropdown]

Invoice Description: [Text Area]

**Additional Information**

**Discount/Premium Information**

[Add](#) [Delete](#)

<input type="checkbox"/>	Description	Type	Apply To	Percentage	Amount (USD)	Total (USD)
<input type="checkbox"/>						

[Save](#) [Cancel](#)

5. Click **Save**. The Invoice Overview page opens and displays a message to add charges to the invoice.

Invoice / Invoice Overview

In order to forward this invoice you must Activate it.  
There are no charges in this invoice. Please add fees and/or expenses.

Invoice: 63654780 (LFI: 63654780) [Edit](#) [Billing Guidelines](#)

Invoice Details	Invoice Status	Matter	Amount Summary
<p>Willow &amp; Associates, Raleigh Fees 5238 - Detailed Hourly Fee Arrangement</p> <p>Submit Date: 09/27/2017 By: N/A Invoice Type: Non-VAT Invoice Currency: US Dollar</p>	<p>Incomplete Reviewer</p> <p>Prompt Pay Expires in</p> <p>Final Invoice: No</p>	<p>Able vs. State of NC M71489255 (4427654)</p> <p>Matter Contact: Robert Brown Invoice Contact: Robert Brown Budget Period: 01/01/2017 - 12/31/...</p> <p>\$0 \$375,000.00</p>	<p>Approved to Date: \$0.00 USD</p> <p>Billed Amount: \$0.00 USD Adjustments: \$0.00 USD Discounts/Premiums: \$0.00 USD Taxes: \$0.00 USD</p> <p>Net to pay: \$0.00 USD</p>

**Charges**

[Add Fee](#) [Add Expense](#) [More](#)

Group: None Filter: None

#	Date	Timekeeper	Code	Description	Units	Rate (USD)	Amount (USD)
No charges found.							

6. Click the **Charges** tab and select one of the options:
  - a. **Add Fee** to add charges for the services provided by the timekeepers.
  - b. **Add Expense** to add charges for the expenses incurred by the timekeepers.
7. Enter the charge level details, including the Charge Date, Timekeeper Initials, Task Code, Activity Code, Charge Description, Units, Rate, Adjustments, Tax, and Net Amount.
8. Click **Save**. The Invoice Overview page displays a message that the invoice must be activated.

9. Click **Activate**.
10. Click **OK**. The invoice begins processing.

## Stages of Invoice Review

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Counsellink uses a combination of automated reviews and client reviews to identify and flag issues on invoices.

1. **Validation Review** – All submitted invoices are immediately checked for math and date format errors. If any are detected, error messages display. Resolve the math or date errors and submit the invoice again.
2. **Billing Guideline Review** – Charge lines are compared to your client’s billing rules. Any violations are noted and either a flag or an adjustment is applied to the charge. Review your client’s billing guidelines to prevent flags and adjustments on future invoices.
3. **Client Review** - The client reviews all the charge lines, including adjustments and flags added during the Billing Guideline review, and makes charge-level and invoice-level decisions. Once complete, the invoice is approved or rejected by the client. If approved, invoice payments are made.

**Note:** Some clients allow law firms to review and appeal adjustments on invoices. Other clients reject invoices with charge errors and require submission of a new, corrected invoice. Review your client’s policies to resolve rejected invoices appropriately.

## Invoice Statuses

---

The Billing panel of the Home page shows the number of invoices in the following statuses:

- **Action Required for Collaborative Review** - Invoices that were adjusted by the client while using the collaborative review feature. Action is required by the law firm before these invoices can be finalized.
- **Inactive / Incomplete** - Invoices that have been started by the law firm, but have not been sent to the client.
- **On Hold** - Invoices ready to be sent to client, but the invoice cannot be sent because of a pending matter status. Resolve the matter status issue, then submit the invoice.
- **Scheduled** - Some clients require that invoices be sent only during certain time periods. Invoices created prior to a pre-set billing day will be held in this status.
- **Rejected by Billing Guidelines Review** - Invoices sent to the clients and automatically rejected by the corporate client's billing guidelines. Review the billing guidelines before submitting another invoice.
- **Rejected by Client** - Invoices rejected by the client after passing the billing guidelines review. View the invoice or charge-level notes to determine why the invoice was rejected.
- **Adjusted and Approved by Client** - Invoices approved by the client within the last sixty (60) days after adjustments were made. Review the invoice for details about adjustments made.

Billing		Q Search ▾	
Invoices		Accruals	
Action Required for Collaborative Review	0	Submitted	0
Inactive / Incomplete	10	Requested	1
On Hold	0		
Scheduled	0		
Rejected by Billing Guidelines Review	9		
Rejected by Client	1		
Adjusted and Approved by Client	1		

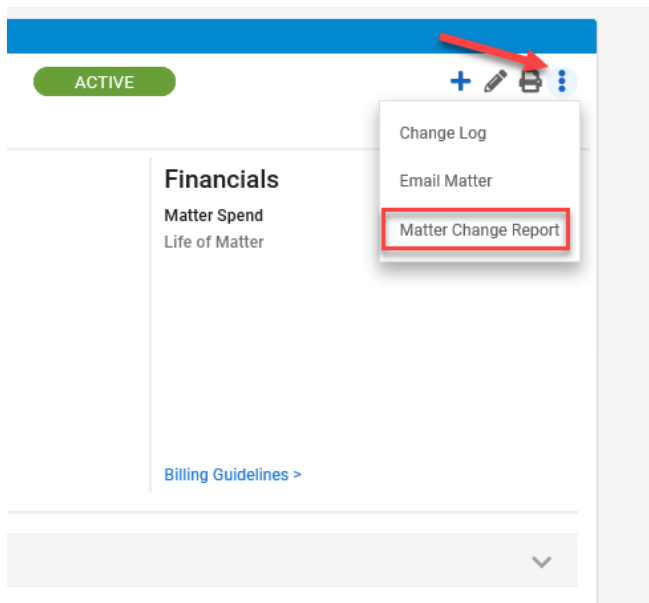
[+ Import Invoice](#)

## Fees and Rates

### Reviewing Approved Rates on a Matter

Liberty Mutual enters all rates into CounselLink via a Matter Change Request (MCR). No action is needed by the law firms. Fees are set up using Timekeeper level rates for each matter. To view the rates on a matter:

1. Click the vertical ellipsis
2. Click Matter Change Report



3. Click Modified Fees Change

## Matter Change Request History:

[Return To Matter](#)

### MCR Details

#### MCR Request

[Modified Fees Change](#)

- Review the Fees for the timekeeper levels

Current Fees	
Fee Structure: 4448 - 10-10010 Liberty Mutual Rate	Currency: USD
State, County: N/A, N/A	
Stage	Fees (USD)
<b>Detailed Hourly (Detail Billing)</b>	
Administrative	\$0.00
Appellate Counsel	\$0.00
Attorney Group	\$0.00
Contractor	\$0.00
Expert	\$0.00
Handling Attorney	\$0.00
Hearing Rep	\$0.00
Junior Associate	\$0.00
Junior Partner	\$0.00
Law Clerk	\$0.00
Legal Assistant	\$0.00
Nurse Paralegal	\$0.00
Of Counsel	\$0.00
Paralegal	\$100.00
Process Server	\$0.00
Project Assistant	\$0.00
Runner	\$0.00
Senior Associate	\$165.00
Senior Partner	\$185.00
Shareholder/Managing	\$0.00
Technical Analyst	\$0.00

Please utilize the **Legal Invoice Support Assistant (LISA)** link on the Counsellink Home page if you have questions about fees / rates listed.

Budget Action Required 0

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Contact LABS Support Here ▼

[Legal Invoice Support Assistant](#)

# Search to Find the Records You Need

## Search Methods

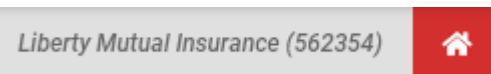
CounselLink provides various search methods to help you locate the records you need.

1. Home page links
2. Quick Search bar
3. Search pages

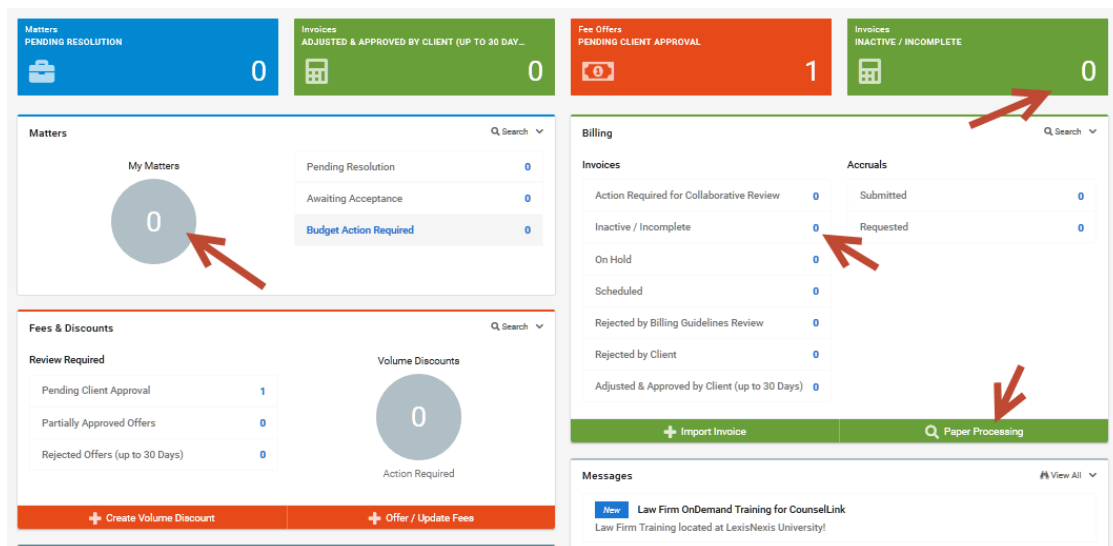
### Home Page Links

The CounselLink home page contains links to preconfigured searches. You can access these links by clicking the colored info-tiles at the top of the page or the labeled links grouped in panels by type.

1. Confirm the correct client is selected from the drop-down list in the top left corner.



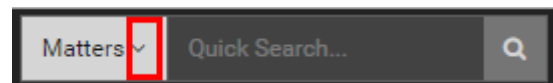
2. Click any labeled search link. The search results page displays.
3. Select a record in the results list to continue.



### Quick Search Bar

Use the Quick Search bar at the top of the CounselLink page to perform a search across all standard and custom fields.

1. Confirm the correct client is selected from the drop-down list in the top left corner.
2. Choose to search on **Matters**, **Invoices** or **Documents**.
3. Enter a keyword in the **Quick Search** area.
4. Click the **Search** icon.



### Search Pages

Search for records by type.

1. Confirm the correct client is selected from the drop-down list in the top left corner.
2. Click a labeled tab.



- All relevant results automatically display.
- Use the filters to narrow the search results to specific records.

## Working with Search Results

### Navigate the Search Page

Get familiar with the panels and options on the search page.

- Keyword Search
- Active Search Filters & Reset button
- Search Tips
- Save Search button
- Filter Panel
- Search Results List navigation buttons
- Mass Action Buttons
- Print/Export Options
- Search Result Configuration
- Search Results List

The screenshot shows a search results interface with the following elements highlighted by red boxes and numbered 1 through 10:

- 1:** Search Matters... input field
- 2:** Matter Status: Active filter and Reset to Default button
- 3:** Search Tips button
- 4:** Save Search button
- 5:** Filter Your Results panel
- 6:** Show 25 dropdown and pagination buttons (First, Previous, 1, 2, Next, Last)
- 7:** Close button in the mass action menu
- 8:** Print and Export buttons
- 9:** Columns configuration button
- 10:** A search result row (Brown vs Rogers)

Matter Number	Matter Title	Matter Contact	Matter Type
M72671651	Hatchett Claim 01255154	Gomez, Lena	Litigation
M72666836	Smith vs Rogers	Brown, Robert S	Litigation
M72593071	Brown vs Rogers	Brown, Robert S	Litigation
M72447687	Techland Merger	Brown, Robert S	Litigation
M72447369	Green vs. Rogers	Brown, Robert S	Litigation

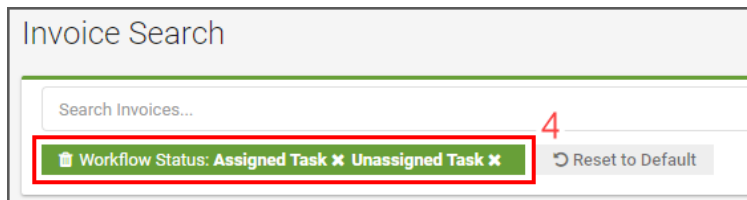
### Keyword Search Tips

When using the Keyword Search bar to narrow your search results, multiple terms you enter are “AND’ed” together by default, meaning all terms must be found in a record for it to display in your results. The **Search Tips** button displays a list of parameters that you can use to refine your keyword search in other ways:

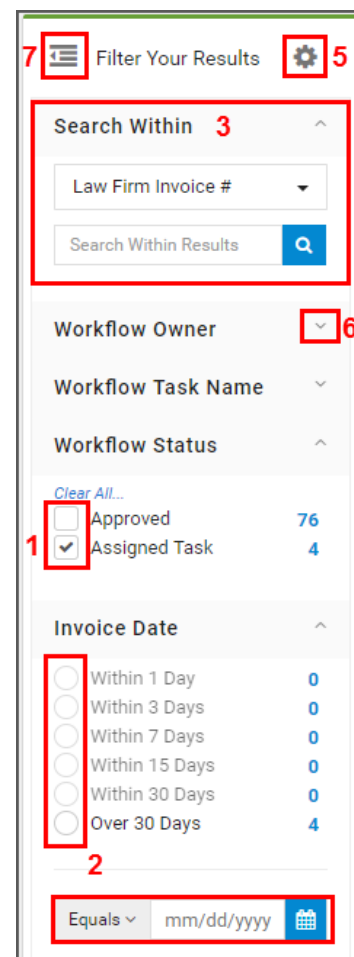
- Wildcard:** Type in a word or partial word and enter \* at the end for results that have terms that begin the same.
- Exact Match:** Use double quotes around two or more keywords to return an exact match.
- Exclude:** Use NOT (caps required) to exclude a term.
- Match Any:** Use OR (caps required) to find one term.
- Sub Strings:** Find part of an entire term by entering that portion directly in the search box.

## Use the Filter Panel

When you access any search page, the default filters applied are listed below the Search bar. Use the **Filter Your Results** panel to refine the search results. Filters are available for most standard and custom fields.



1. Select filters by placing a check mark next to any filter attribute. The search results automatically refresh.
2. For date filters, select a date range option. Or select a date comparison calculator from the drop-down list then enter the date.
3. Use the **Search Within** option to narrow search results by a keyword found in a specific field.
  - a. Click the arrow to select a field to search within.
  - b. Enter a keyword.
  - c. Click the **Search** icon.
4. Clear any filter shown below the Search bar by clicking the **X** beside it. Or click the **Reset to Default** button.
5. Click the **Configure Filters** icon to select which filters display in the panel.
6. Click the arrow to the right of any filter to collapse the section if desired.
7. Click the icon to hide the Filter Your Results panel when not in use.



## Configure Search Results

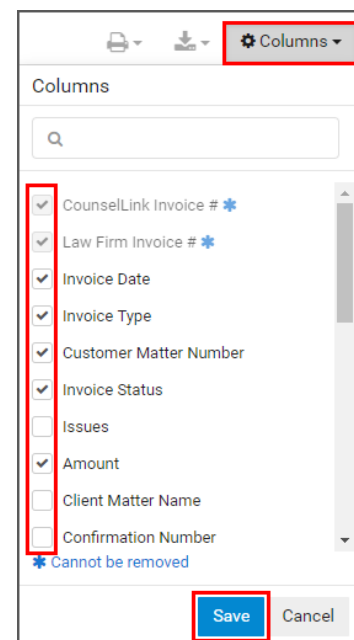
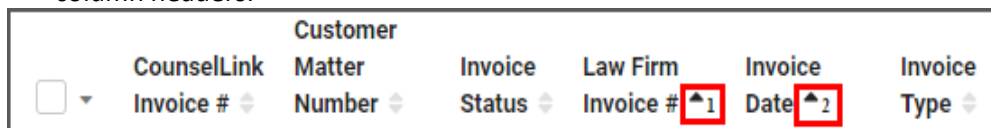
You can customize which columns display in the Search Results list and in what order. Customize the view to show the details you need.

1. Click the **Columns** icon.
2. Click the check boxes to select the fields to display. Remove check boxes beside the fields you do not want to show. Scroll down to view additional options.
3. Click **Save**. The selected columns display to the right on the list.
4. Left-click a column header and drag it into the desired order. Repeat as needed to rearrange the column order.

## Sort Search Results

Sort search results by any visible column.

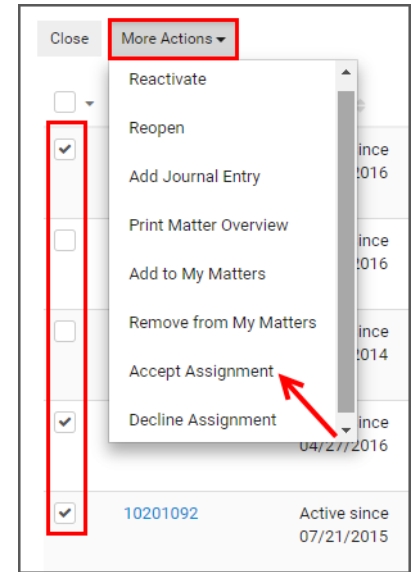
1. Click any column header to sort ascending.
2. Click a second time to change to a descending sort order.
3. To sort by more than one column, hold down the **Shift** key while clicking multiple column headers.



### Complete Actions from the Search Results

Many actions can be completed directly from the search results list. You can modify multiple records at once using available actions.

1. Select one or more items from the search results list with a check mark.
2. Perform an action on selected items.
  - a. Click an action button.
  - b. Select an option from the **More Actions** drop-down list.



### Print or Export Search Results

Print ad hoc reports or export data for sharing and analysis.

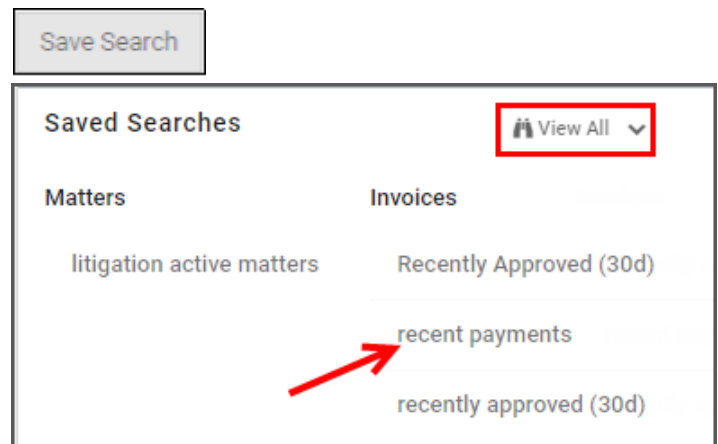
1. Select one or more items from the search results list with a check mark.
2. Click the **Print** icon to print the selected items.
3. Click the **Export** icon to create a spreadsheet of the selected items.



### Save a Search

You can save a configured search to reuse it again.

1. Configure a search using the filter options.
2. Click the **Save Search** button.
3. Enter a name for your search.
4. Click **Save**.
5. Saved Searches are available from the drop-down list at the top of the Search page or from the **Saved Searches** panel on the Home page.
6. Click any saved search name to run it again.
7. Manage your saved searches by clicking **View All** on the Home page.



## Support Resources

Training and support resources are available to assist you with Counsellink when needed.

### Training

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LexisNexis provides free [OnDemand video training](#) that is available 24X7. The self-navigational module covers a range of topics including:

- Configuration
- Rate submission
- Matter management
- Successful invoicing

We also provide a virtual, instructor-led course: [Working Efficiently in Counsellink](#). The 1 hour workshop is free to all participants. Topics include:

- Search features and shortcuts
- Updating fees and rates
- Understanding invoice review and statuses
- Microsoft Outlook integration
- General troubleshooting

### Attorney Implementation Support

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Direct any questions regarding the initial law firm registration process to the Attorney Implementation specialists.



Attorney Implementation support is available Monday– Friday, 9:00 am to 7:00 pm, Eastern Time (US)



Email support request to: [attorneyimplementation@lexisnexis.com](mailto:attorneyimplementation@lexisnexis.com)

### Customer Support

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Counsellink has a Customer Support team that is available to both corporate clients and law firms. Trained phone representatives are available to answer your questions concerning logins and passwords, fee offers and rates, matters, invoices, and more.

You can leave a phone message or send an email to the support team at any time. Calls are returned throughout the day.

#### **Phone Support**



24x7 Free Customer Support



United States: 1-800-600-2282



International: +1 919.378.2713

## **Email Support**



General Support: [ask@lexisnexis.com](mailto:ask@lexisnexis.com)



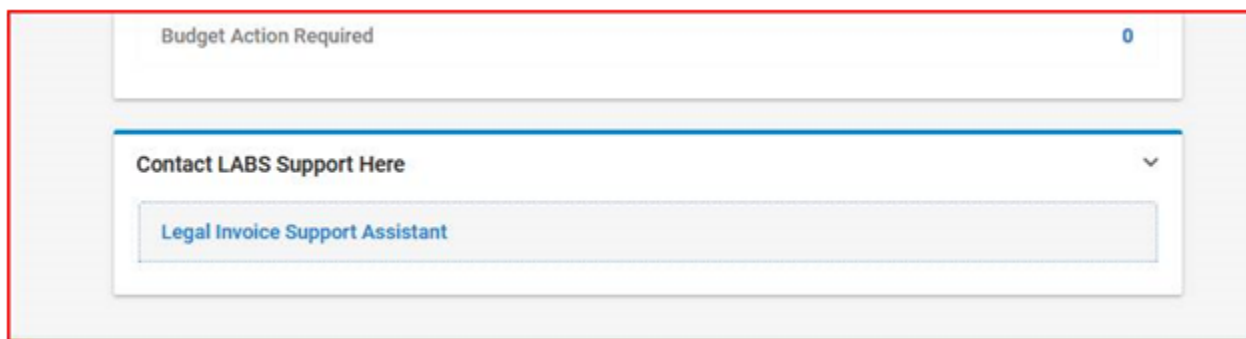
Test Invoices: [InvoiceTest@lexisnexis.com](mailto:InvoiceTest@lexisnexis.com)

If an invoice has been returned due to an error and you need further explanation, you can send the invoice file to the above email address as an attachment. The support team can test your invoice and help you understand the error notifications.

## **Liberty Support**

For other questions **NOT** related to CounselLink registration tasks or invoicing, contact:

Please utilize the **Legal Invoice Support Assistant (LISA)** link on the CounselLink Home page



Liberty Mutual Insurance  
Corporate Legal Department  
Legal Strategic Services  
Email: [labs\\_support@libertymutual.com](mailto:labs_support@libertymutual.com)  
Phone: 800-371-9248, select option 2

**WELCOME TO COUNSELLINK!**