



2009 Practice Management Conference

## PCLaw Tips & Tricks Best Practices

Presented by:

Cindy Emmerson  
Affinity Consulting Group, LLC – Naples, FL



[www.affinityconsulting.com](http://www.affinityconsulting.com)  
[www.affinityuniversity.com](http://www.affinityuniversity.com)  
[cemerson@affinityconsulting.com](mailto:cemerson@affinityconsulting.com)  
239.263.9033

TABLE OF CONTENTS

- Customize the PCLaw Desktop .....3**
  - Quick Step..... 3
  - Task Buttons..... 4
  - Help Panel..... 5
  - Toolbar ..... 5
  - Workstation Settings ..... 7
    - Close Data Entry Windows on OK (1)..... 8
    - Process ENTER Key as TAB Key (2)..... 8
    - Auto Expand Codes on <Space> (3)..... 8
    - Default Timekeeper on Time Sheet (4) ..... 9
    - Remember Last Matter in Matter Manager (5) ..... 9
    - Update Global Search Index from this Station ..... 9
- Registers ..... 10**
  - Restore Columns ..... 10
  - Change Column Order ..... 11
  - Change Sort Order..... 11
  - Searching the Register ..... 11
- Reports ..... 12**
  - Drill Down ..... 12
  - Refresh ..... 12
  - Reload ..... 12
  - Print ..... 12
    - All Pages..... 12
    - One Page or Range of Pages ..... 12
    - Range of Lines ..... 12
  - Report Layouts ..... 13
- Summary Billing Report.....14**
  - Skipped Matter List ..... 14
- System Settings..... 15**
- Other tab ..... 15**
  - Show Vendor in Pd to Pop Up Help ..... 15
  - Show Clients in Rec'd From Pop Up Help ..... 15
- Data Entry tab ..... 16**
  - Show Vendor in Pd to Pop Up Help ..... 16
  - Show Clients in Rec'd From Pop Up Help ..... 16

**PCLaw Tips & Tricks Best Practices**

- Banking tab ..... 17**
  - Save Entries on Print and Batch Check Printing..... 17
- Matter tab ..... 18**
  - New Matter Settings..... 18
- Billing tab ..... 19**
  - Billing Output to PDF..... 19
- Memorized Transactions tab ..... 20**
  - Edit Payee ..... 20
- Viewing Time on the Calendar ..... 21**
- Matter Manager ..... 22**
  - Summary Tab..... 22
  - New Matter Defaults ..... 24
  - Rate Exceptions ..... 25
  - Billing Cycles 1 – 6..... 26
- Deposit Slip Module ..... 28**
- Billing Fees Journal Report ..... 30**
- Bank Reconciliation Best Practices ..... 31**

## Customize the PCLaw Desktop

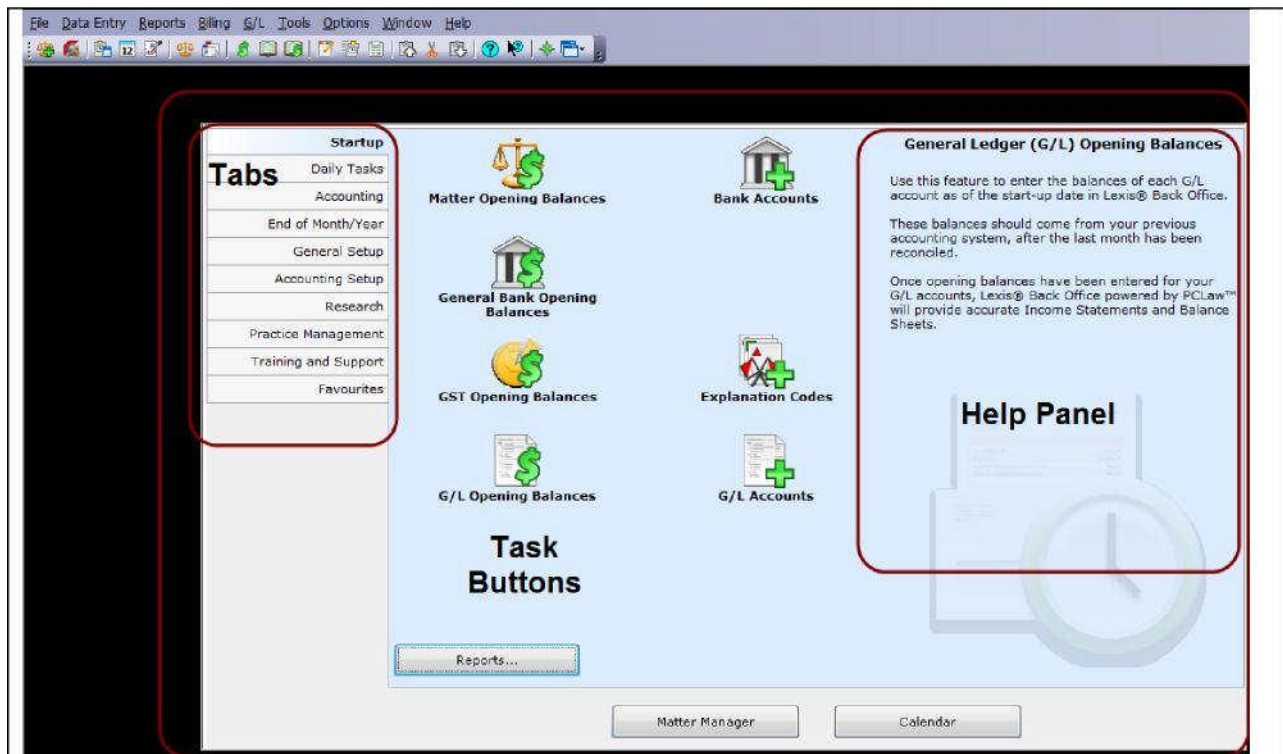
Customize these to be more effective.

- Quick Step
- Toolbar
- Workstation Settings

### Quick Step

Quick Step provides an alternative to the pull down menus for accessing PCLaw features. It consists of

- Quick Step Tabs: Groupings organized to the different types of tasks that you perform
- Task Buttons: A visual way to access common used features – functions and reports – rather than having to work through a series of menus to locate the task.
- Help Panel: Description of a PCLaw feature.




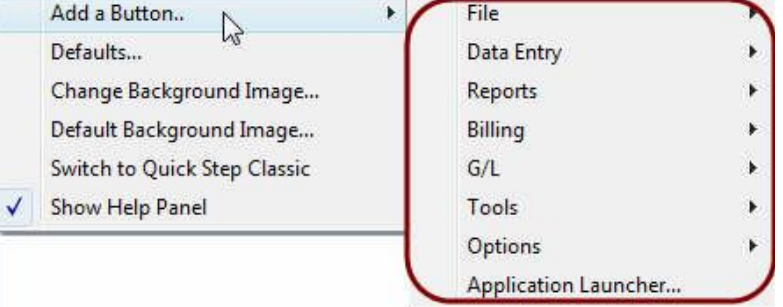

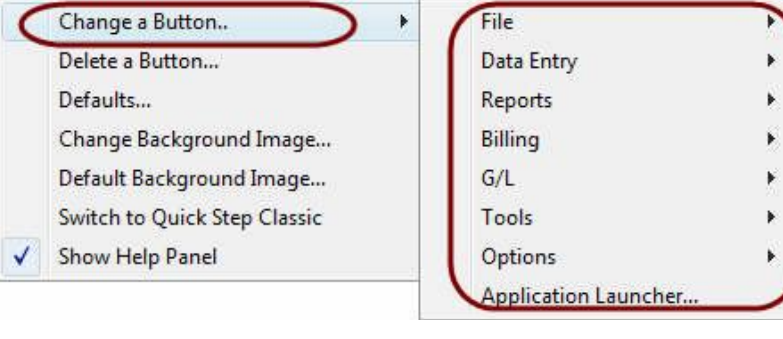
You can:

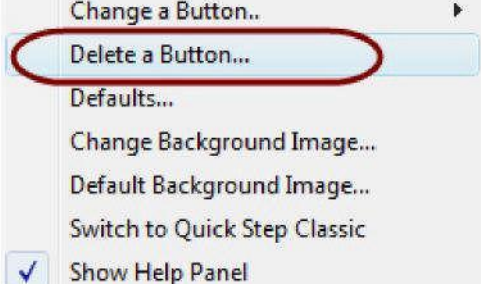
- Task Buttons: Remove/Add/Change in any or all of the Quick Step Tabs.
- Help Panel: Remove to make room for 5 more buttons in each Quick Step Tab.

**PCLaw Tips & Tricks Best Practices**

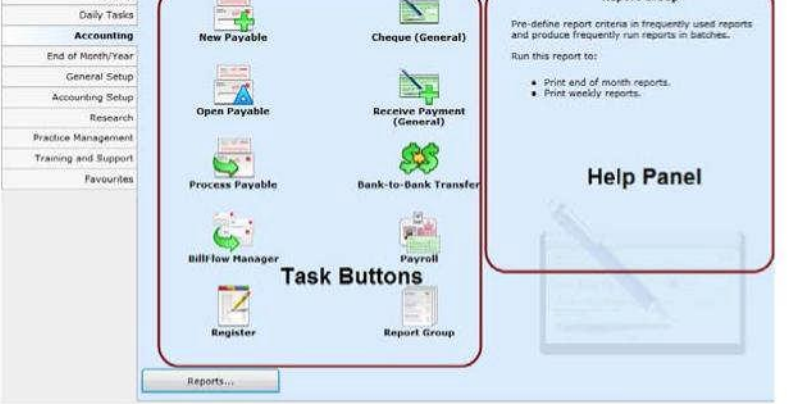
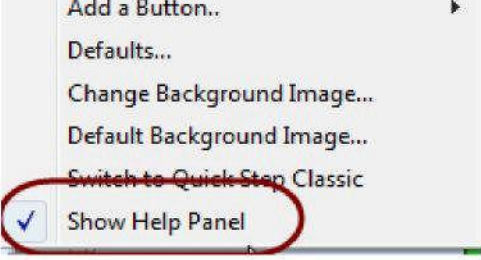
**Task Buttons**

In any of the Tabs, reorganize the task buttons as the tasks you most commonly use.

<p><b>Add a Button</b></p> <p>Right-click over 'empty space' in a Quick Step tab.</p>	
<p>Mouse-over "Add a Button" to access a drop down list that shows the same choices as in the PCLaw main menu.</p> <p>Select your choice as applicable to add a new task.</p>	
<p><b>Change an Existing Button</b></p> <p>Right click over an existing button.</p>	
<p>Mouse-over "Change a Button" to access a drop down list that shows the same choices as in the PCLaw main menu.</p> <p>Select your choice as applicable to replace the existing button with a new task.</p>	


<p><b>Delete an Existing Button</b>                  Right-click over an existing button as above and left-click to select “Delete a Button”.</p>	
---	--

**Help Panel**

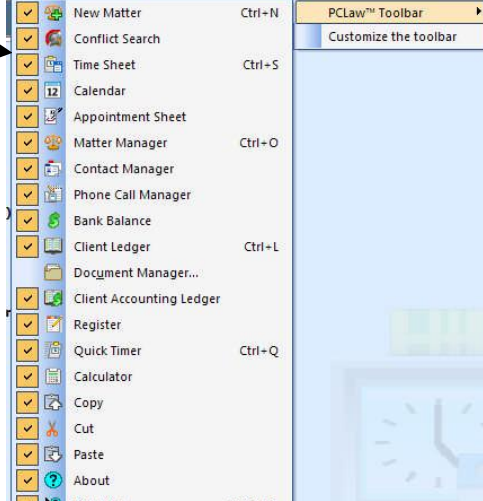
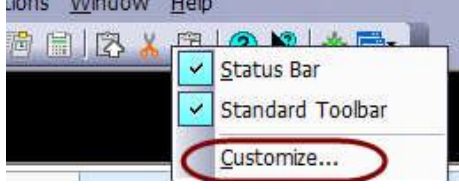
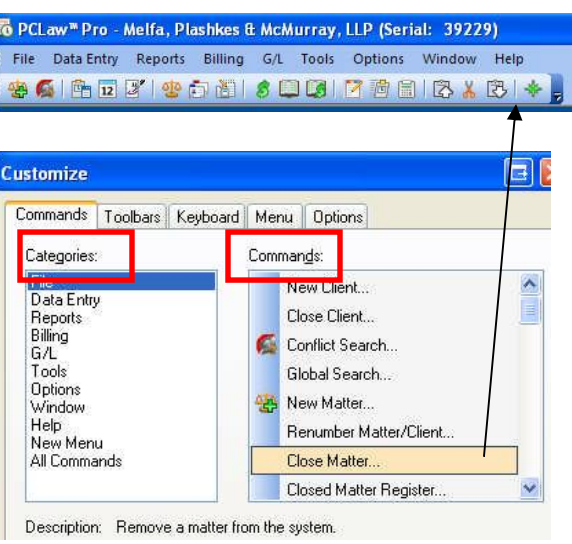
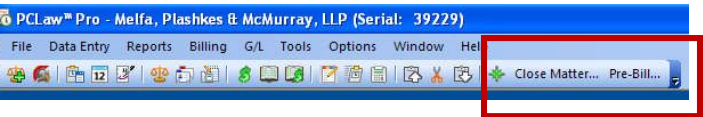
<p>Each Quick Step Tab displays 2 columns of Task Buttons when the Help Panel is displayed – 10 Task Buttons per Tab.</p> <p>If you remove the Help Panel, you will have room for a 3<sup>rd</sup> column of Tasks – giving you 15 Task Buttons per Tab.</p>	
<p>Right click anywhere in the Quick Step Tab.</p> <p>You will see that “Show Help Panel” is selected.</p> <p>De-select “Show Help Panel”.</p>	
<p>Add new Task Buttons in the column provided.</p>	

**Toolbar**

You can remove buttons from the Toolbar to display only functions that you use.... or add buttons to the Toolbar to make commonly used functions/reports more easily accessible.

<p>The PCLaw default Toolbar is situated under the Menu as follows:</p>	 <p><i>Recall that you can mouse-over a button on the toolbar to view a description of the button.</i></p>
---	--

PCLaw Tips & Tricks Best Practices

<p>Click on the small down arrow at the far right of the toolbar</p> <p>Add or Remove buttons</p> <p>Select PCLaw Toolbar</p> <p>From this list you can uncheck the icons you do not want</p>	
<p>Go to the Options pull-down menu and select Customize</p>	
<p>To add buttons:</p> <p>In Categories (1) select the item that matches the Menu where you find this function.</p> <p>In Commands (2) select the function.</p> <p>Click and <b>drag the function</b> to the position on the Toolbar.</p> <p>Click <b>Close</b>.</p>	
<p>Here is the toolbar after we added the Close Matter and Pre-Bill buttons</p>	

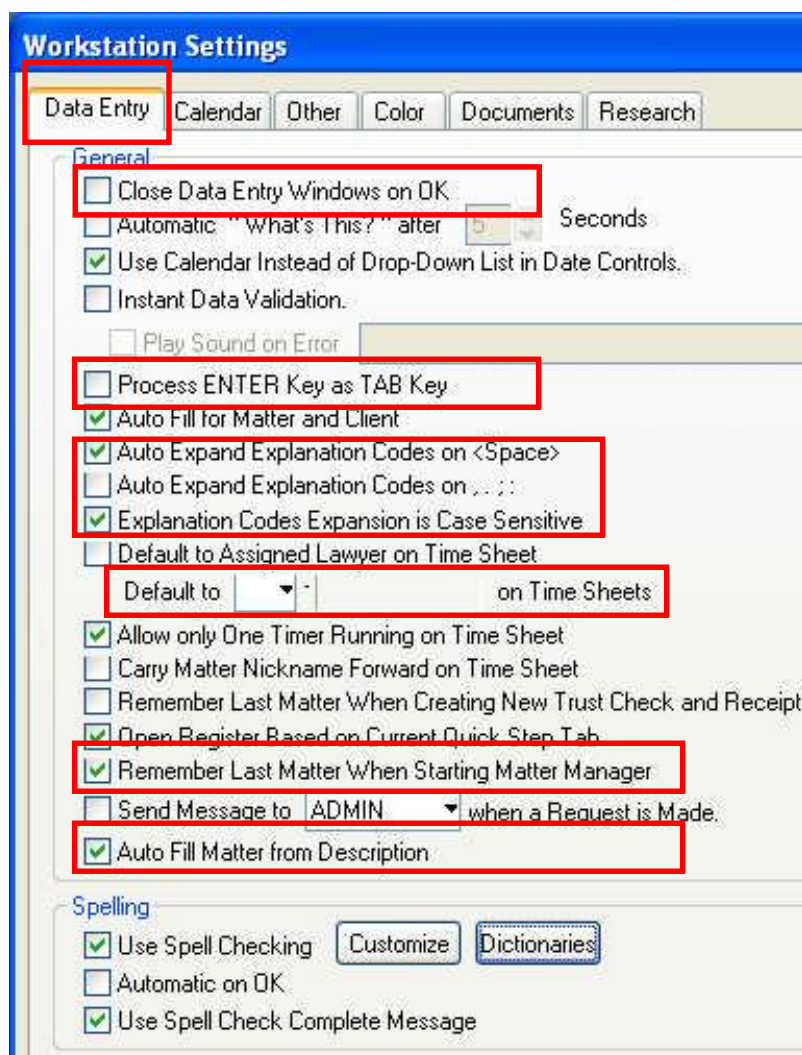
## PCLaw Tips & Tricks Best Practices

### Workstation Settings

Options>Workstation Settings

In the *Options* menu, access *Workstation Settings*. Configure your **Workstation**. You can change settings that affect the way you work:

- Close Data Entry Windows on OK
- Process Enter Key as Tab Key
- Auto Expand Codes on <Space>
- Default Timekeeper on Time Sheet
- Remember Last Matter in Matter Manager
- Auto Fill Matter from Description
- Global Search Index from this Station (Other Tab)





## PCLaw Tips & Tricks Best Practices

Note that Workstation Settings are per Workstation and **not** per User.

### Data Entry Tab

#### Close Data Entry Windows on OK

To select or deselect depends on the functions you use in PCLaw and your role in the firm.

A bookkeeper will probably want to deselect this function; a secretary, clerk or attorney will probably want to select this feature.

When you are entering a check or a time sheet, you click “OK” to save and close when applicable.

- If you want another check/time sheet window available immediately, then deselect “Close Data Entry Windows on OK”.
- If you want Quick Step as the view on the desktop, then select.

#### Process ENTER Key as TAB Key

In PCLaw, you can move from field to field by pressing the TAB key. If you select this option, which is the default setting, you can also press the TAB key to move → in a window. (Press Shift+Tab to move ←) If this setting is selected, pressing the ENTER key will select the OK button and save a window possibly before you have had a chance to complete information.

Many users are accustomed in other programs to press the ENTER key to move to the next field. If this is the case, then uncheck the setting so that pressing ENTER will advance through the fields. Note though that users will then have to use the mouse to click the “OK” button and save a window.

#### Auto Expand Codes on <Space>

Explanation codes for time and expenses can be alpha and numerical.

If you have numerical codes and if you have codes that might be shortforms that users type, then a user can inadvertently expand an explanation code into text – this is annoying and can lead to errors.

Example: assume that ‘dr’ is the explanation code for ‘Drafting documents’ – the intention is to use this code as an explanation code for time docketing.

If a user refers to a doctor in a time docket as *Dr Jones* or *Dr. Jones*, you might see the following text *Drafting documents Jones*.

When the user types *Dr* and presses <spacebar> or *Dr. And presses <spacebar>*, PCLaw expands the text. To prevent this from happening, de-select two Auto Expand checkboxes.

If you use the code in a text field, you can press <Shift+Spacebar> to expand the code into the explanation text as defined in the list of explanation codes

*Note that you can also select/de-select comma, period, semi colon, colon to expand a code.*

## PCLaw Tips & Tricks Best Practices

### Default Timekeeper on Time Sheet

Specify a timekeeper to be the default timekeeper on a new time sheet. This is useful if a user enters time on behalf of a timekeeper. The timekeeper's initials can default at that user's workstation.

### Remember Last Matter in Matter Manager

When you access Matter Manager, select this option so that the last matter that you viewed will be the default matter.

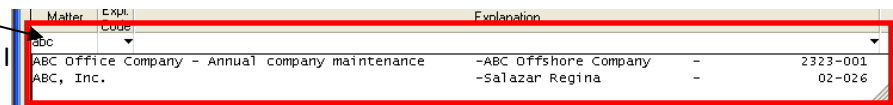
If you de-select this option, then you will have to select a matter each time you access Matter Manager.

It is common for users to exit Matter Manager and then need to access it again for the same matter. Selecting this option makes it easier since you don't always have to change the matter.

### Auto Fill Matter from Description

If the Matter Descriptions are conformed for you to recognize the case name, consider checking this setting. Doing so allows you to just start typing in the matter description and you will get a "pick list" to select rather than double clicking or using <Ctrl F1> in the matter look up field.

Here I've started typing ABC for the matter description and I get a list to select my matter



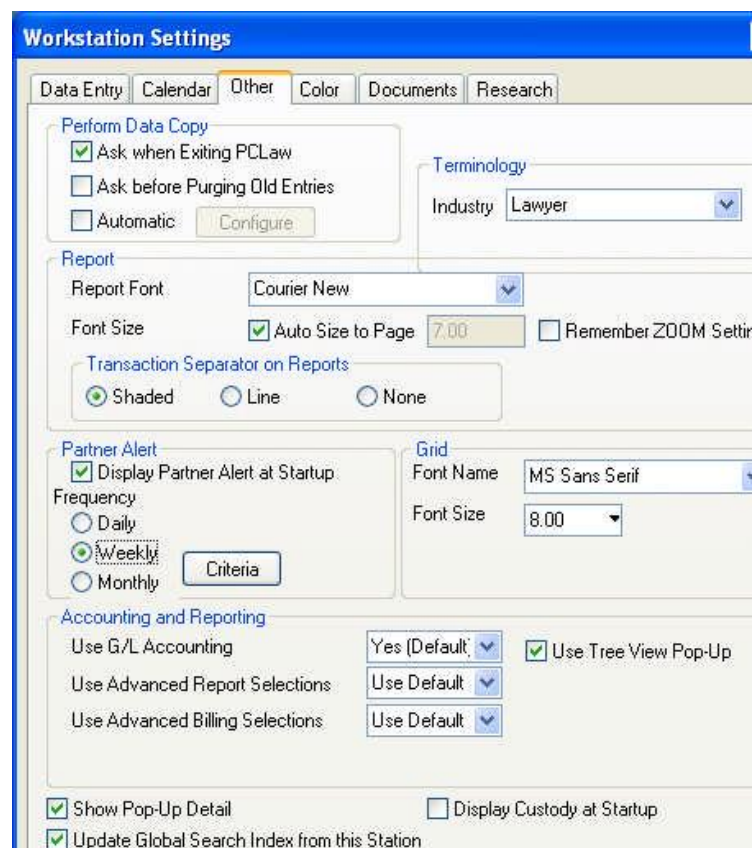
Matter	EXPL CODE	Explanation
abc		
ABC Office Company - Annual company maintenance		-ABC Offshore Company - 2323-001
ABC, Inc.		-Salazar Regina - 02-026

## Other TAB

### Update Global Search Index from this Station

Only ONE workstation should have this option selected in the Workstation settings otherwise the program's speed can be compromised.

Select on the bookkeeping station or the station on the server – as station where the computer is most likely to be "on".



## Registers

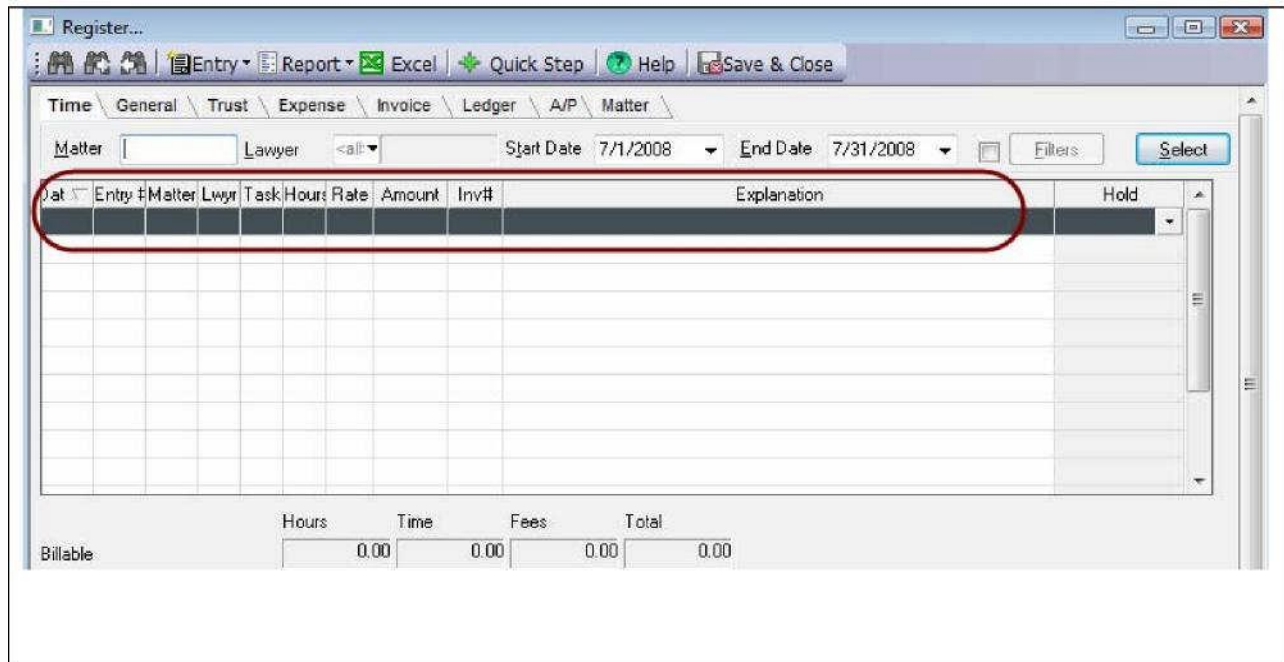
The PCLaw manual defines a Register as follows:

*Register is a multi-purpose utility for viewing, modifying, and removing transactions in PCLaw. The available tabs correspond to the majority of source journals found in PCLaw. On each tab you can select which entries to list by selecting specific criteria. Use the filter button, available on some tabs, to reduce the list of items even further. Use the Print button to produce a report for your query.*

*A transaction summary area adapted for the specialized information is provided for each tab. Below it, a matter summary displays matter information for any selected transaction.*

- Restore Columns to Default Settings
- Change Column Order
- Sorting by Columns (Fields)

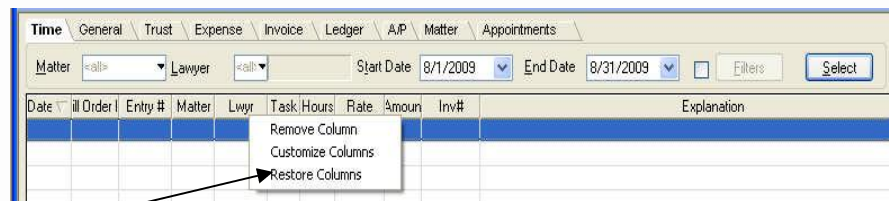
## Restore Columns



Notice how the columns are too narrow and overlap:

To Restore the columns to the original spacing:

Rest the mouse pointer over the column headings as shown and right-click.



Select **Restore Columns**

## Change Column Order

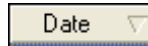
In the 'header row', click and drag the column to a new position.

Note: change column order in other 'grid' windows

- Check allocation
- Bank reconciliation
- Deposit Slips

## Change Sort Order

In the Register, you will notice that if you click on the **Date** heading, you will see a little triangle in the heading – this indicates that the register is now sorted by Date.



Click the **Date** heading again and the records are now in reverse order.

Click a heading to re-define the sort.

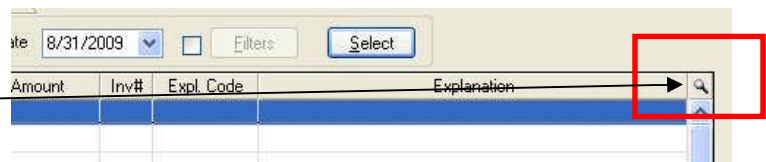
Note: change the sort order in

- Bank Reconciliation
- Deposit Slips

## Searching the Register

In v9.2 and higher, the binocular icons are gone from the top of the register.

That has been replaced with a magnifying glass icon to the far right on the top bar.



## Reports

### Drill Down

In a report that is listed in the Reports Menu you can usually **drill down** by double-clicking on an amount to view another report or entry that gives further detail.

In some client based reports, if you drill down on a client name, re: line or matter you will access the Matter Manager. This is particularly useful if reviewing a List of Clients for basic information – you can run the report on the screen and then drill down to matter manager to edit as required.

*Lawyer WIP Billing and Collection* – drill down to billable time, fees billed, fees collected etc.

### Refresh



Changes made when you have drilled-down appear if you Refresh the report on the window.

### Reload



to view the last criteria for the report and run the report with minimal changes and effort.

### Print Options:

#### All Pages



Click the Printer button on the report toolbar to print all pages.

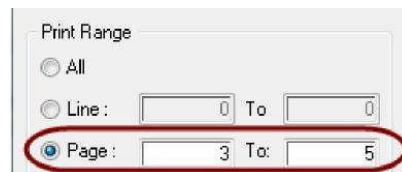
#### One Page or Range of Pages



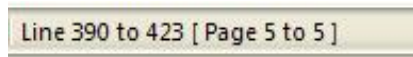
Click the drop-down arrow on the Printer button on the report toolbar to print one page or a range of pages.

### Range of Lines

Tip: Look to the very bottom of the report on the Status Bar to determine the number of lines. The report will start at line 1 and when you scroll, the end line will increase. On screen, scroll to the starting point of where you want to print, note that start number, and then scroll down to the bottom of where you want to print.

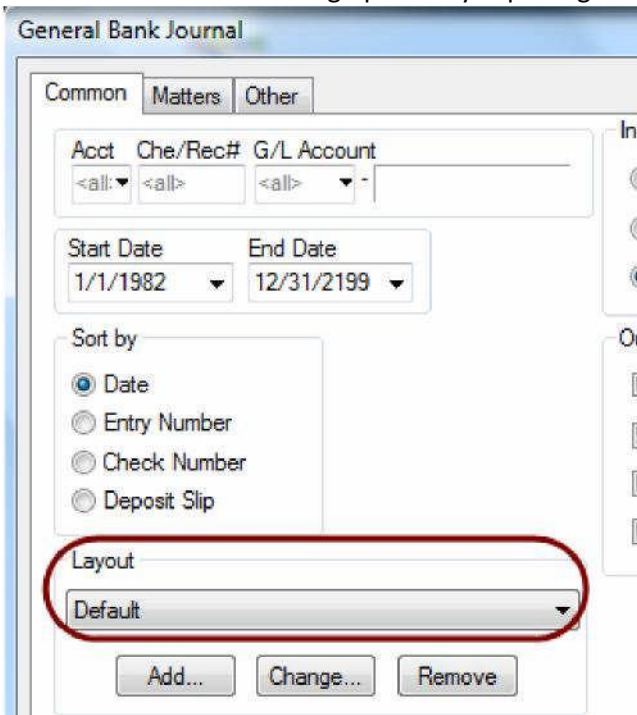


You can determine the page number in the Status Bar. The Status appears below the report in the window if you have Status Bar selected in the Options Menu.

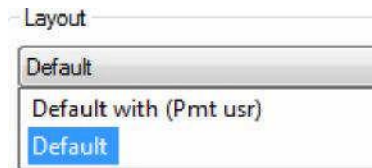


## Report Layouts

Access additional formatting options by exploring the report tabs and in the layouts.



In the General and Trust Bank Journals for example, the drop down list in Layout will show



Select 'Default with (Pmt usr)' will generate a bank journal showing the payment method for receipts and showing the PCLaw User who made the entry.

Use the Add/Change options to edit the Layout to change the report appearance including fonts, format and layout.

## Summary Billing Report

You can determine matters to be billed by running one of the following reports:

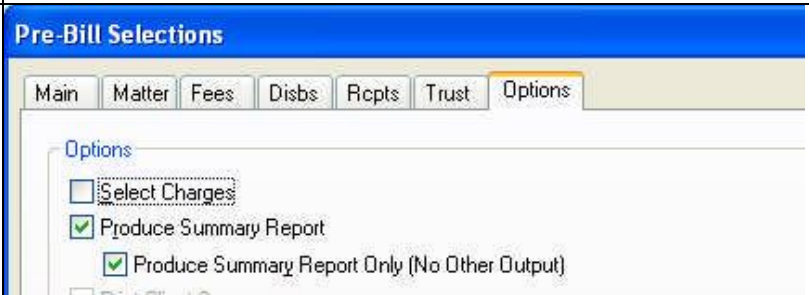
- Reports>Client>Work in Progress
- Reports>Client>WIP Summary by Responsible Lawyer
- Mass Pre-billing

You can also generate a mass pre-billing and select to produce a Summary Report in addition to the printed pre-bills OR **only** the Summary Report.

To produce only the report and not the pre-bills, you must also de-select all options in the **Output** in the Main tab as follows:



In the Options tab, select as follow:



The report lists the matter, responsible lwyr, client name and matter description, A/R balance carried forward, Fees to be billed, Disbs to be billed, Taxes if applicable, Retainers applied, and Net to be billed.

Pre-Billing Summary								
Matter	Lwyr	Client	Balance Fwd.	Fees	Disbs	Taxes	Retainers	Total
2323-001	RWK	ABC Offshore Compan	ABC Office Company - Annual	3185.26	7600.00	848.47	0.00	11633.73
2318-001	JSF	Asbell, Ho, Klaus &	Test matter for Engagement	10400.00	1200.00	176.16	0.00	11776.16
572-001	RWK	Atwell Johnathan	Company Maintenance	1000.00	3175.00	347.50	0.00	4522.50
2327-001	RWK	CFT	A/P Post and Hold invoices	0.00	0.00	1000.00	0.00	1000.00
2325-001	RWK	Fitzwilliam Stone F	Sample matter for electroni	970.50	0.00	36.75	0.00	1007.25
100002	RWK	GEICO Insurance	Federal Bankruptcy	15009.25	0.00	203.85	0.00	15213.10
230-001	RWK	Hiller Sandra	State of Florida v. Hiller	14000.00	1050.00	134.40	0.00	15184.40
03-001	RWK	Legal-Tech Solution	Melfa pending time entries	183.75	160185.00	3460.75	0.00	163829.50
2324-002	JSF	Maples Beach Hotel	Slip & Fall	1660.00	1000.00	1106.00	0.00	3566.00
02-028	RWK	Tauescher Carl	State of Florida v. Carl Tu	0.00	1500.00	25.00	0.00	1525.00
Matters Pre-Billed:			10	46408.76	175710.00	7338.88	0.00	229257.64
Matters skipped:			28					

See the Skipped Matter List, under the Billing menu for a list of matters skipped and the reasons they were skipped.

## Skipped Matter List

You can review the Skipped Matter list IMMEDIATELY after your Pre Bill run by going to Billing > Skipped Matter List. This report will show which matters where skipped and the reasons of

- Insufficient Charges, or
- Billing Frequency, or
- Part of a Split Matter

## System Settings

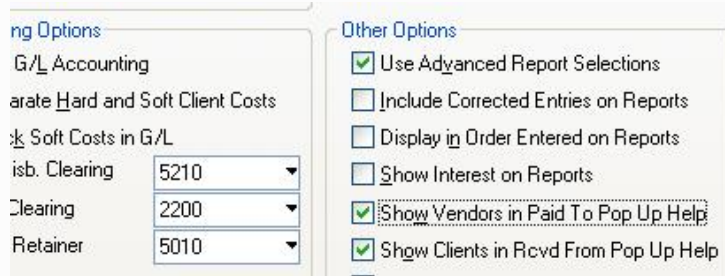
System Settings are the global defaults for PCLaw and are accessed by Options pull-down | System Settings.

### Other Tab

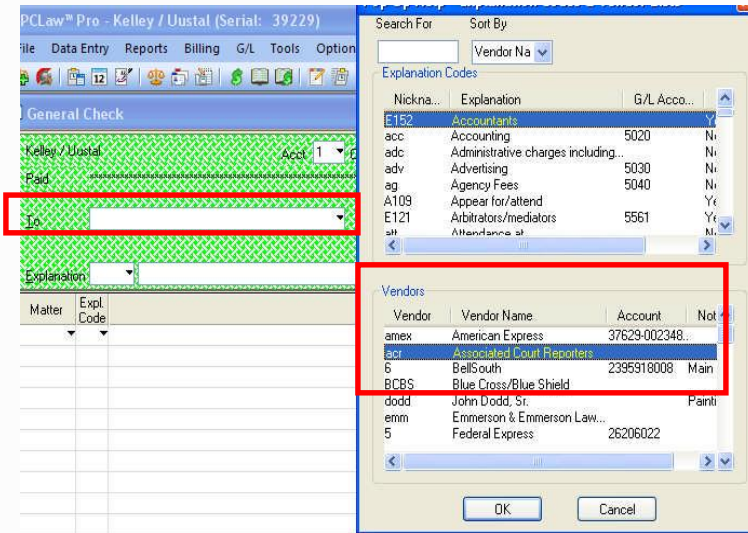
Show Vendors in Paid To Pop Up Help

Show Clients in Recvd From Pop Up Help

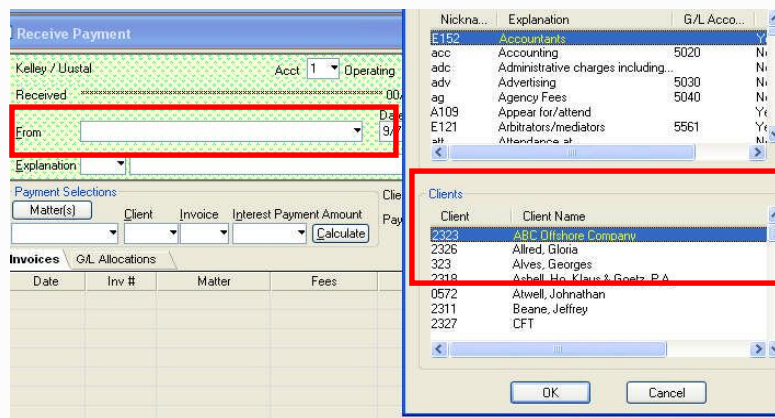
Both settings allow you to double click your mouse in the Paid To field for checks and the Recvd From field in Receipts to see a list of your Accounts Payable Vendors or Clients



Double click in the TO field on a Check and you will see a Pop Up list of your Vendors.



Double click in the FROM field on a Receipt and you will see a Pop Up list of your Vendors.





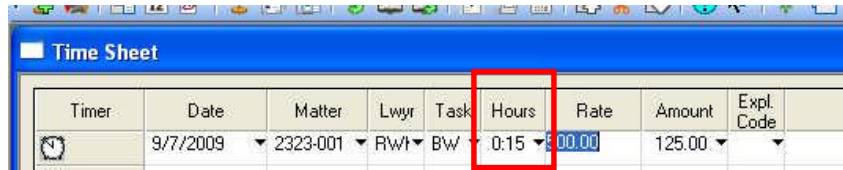
## Data Entry Tab

Save Time in Hrs and Mins – NEW v10

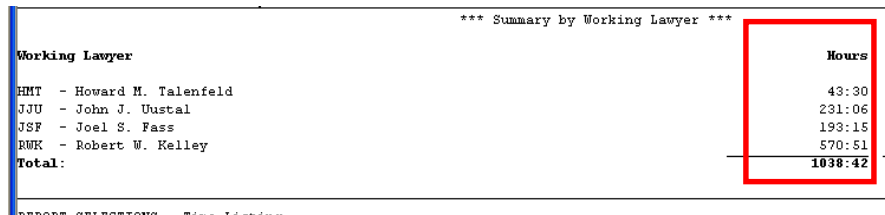
Use Qty x Rate for Explanation Codes (e.g. photocopies)



By selecting Time in Hrs and Mins, the Time Sheet will show 15 minutes as 0:15 rather than .25



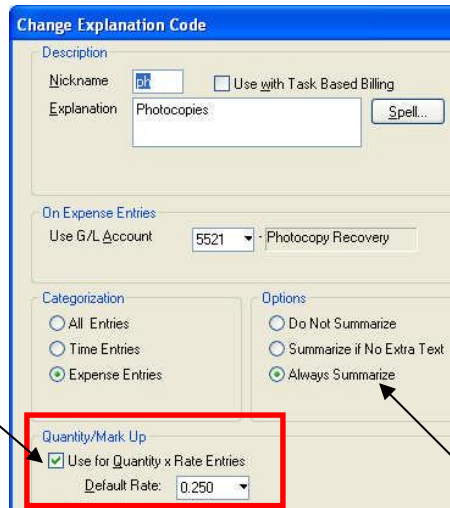
Reports will show time in hours and minutes too.



To use the Qty x Rate for an Exp. Code, edit the Code by accessing the list at Options | Lists | Explanation Codes.

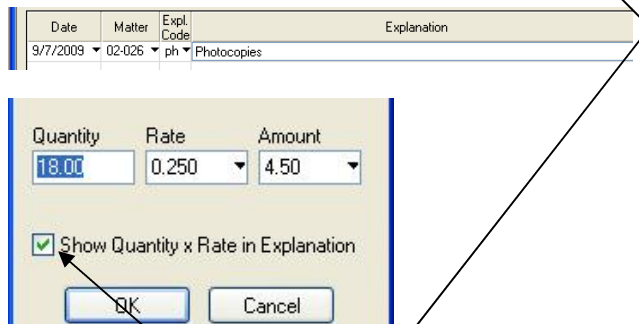
Select the checkbox at the bottom left and set the multiplier rate.

In our example, I have setup a \$.25 charge per photocopy for the Exp. Code PH.



When using the Expl. Code PH on a Check or Expense Recovery, a Quantity Calculation box will "pop up".

Enter in the Quantity and PCLaw will calculate the Amount based upon the set rate. Click OK to save the amount.



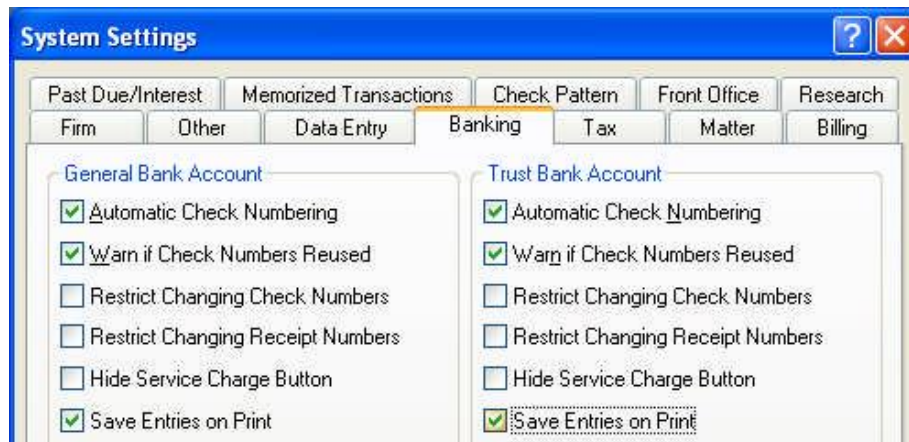
NOTE: By leaving the checkbox, you will see the detail on reports. If the Exp. Code is set to Always Summarize, the Bill will show a total of all Photocopies.

## System Settings

### Banking Tab

#### Save Entries on Print

This setting will save the Check when you click Print – the same as clicking the OK button on the data entry screen. This is an excellent Best Practices setting to ensure that the accuracy and integrity of the original entry is saved. If the user changes that entry, it will original and modified or deleted entry will appear when selecting the Include Corrected Entry option for the report.

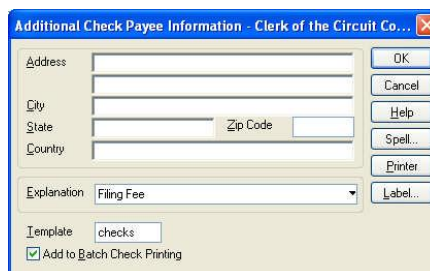


#### Batch Check Printing

This is a useful setting if you share a printer or do not have a dedicated printer for checks.



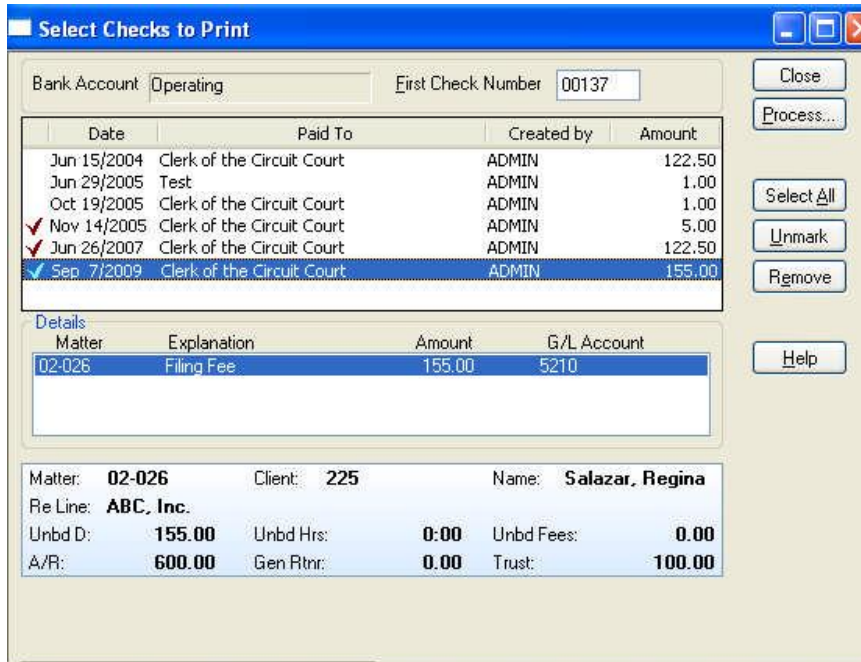
When you click the PRINT button on a check screen, the Add to Batch Check Printing box is checked. When you click OK, the check is added to the batch



## Printing checks in a batch

Batch Checks are accessible under the File pull-down menu | Batch Check Printing. Select the Operating or Trust Account and click OK.

Your checks will appear in a list. Select the checks to print so there is a checkmark on the left side, confirm the First Check Number and click Process.

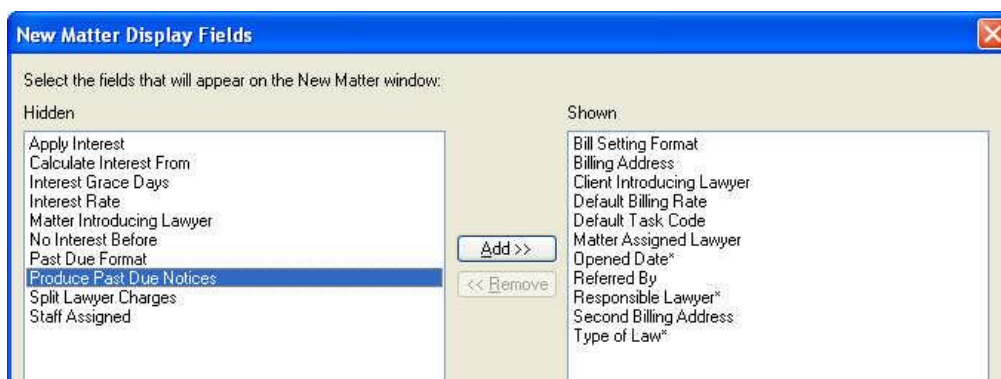


## System Settings

### Matter Tab - New Matter Settings

Select the NEW MATTER SETTINGS button at the bottom left of the tab to default certain fields to appear on the NEW Matter Screen. Adding these fields to the NEW Matter function will allow the user to complete this information in one step rather than using the Matter Manager function to supplement the case information.

Add fields over to the right to default on the NEW Matter screen. In my example, I added the Billing Address, Second Billing Address, Bill Setting Format and Referred By fields. Click OK to save the settings.



## System Settings

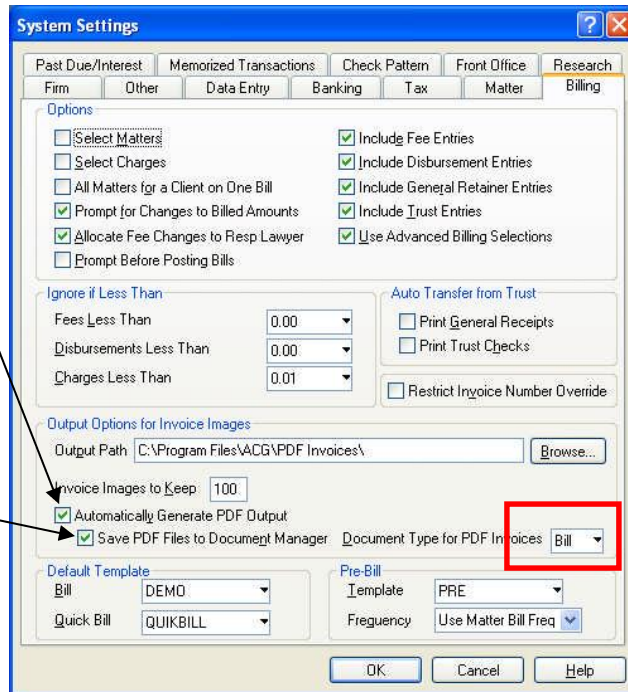
### Billing Tab

#### Billing Output to PDF

- Creates a PDF copy of each invoice
- PDF images are stored in the same location as other invoice images
- Can be changed in System Settings

#### \*\*For Document Manager Users\*\*

- PDF copies of each invoice can be saved and logged on a matter basis
- Select **Save PDF Files to Document Manager**



When Save PDF Files to Document Manager is selected, the Bills are available in the Matter Manager > Document tab.

The screenshot shows the 'Matter Manager' interface for matter 230-001. The 'Docs' tab is active, displaying a table of documents. The table has columns for Matter, Document, Doc Type, Created, Modified, Author, Doc ID, and Description. The first row shows a document named '1226.pdf' of type 'Bill' created on 9/8/2009. The second row shows a document named 'class flyer - final.pdf' of type 'memo' created on 3/13/2007.

Matter	Document	Doc Type	Created	Modified	Author	Doc ID	Description
230-001	1226.pdf	Bill	9/8/2009	9/8/2009	ADMIN	144	Billing on Invoice: 1226
230-001	class flyer - final.pdf	memo	3/13/2007	6/17/2002	ADMIN	145	

## System Settings

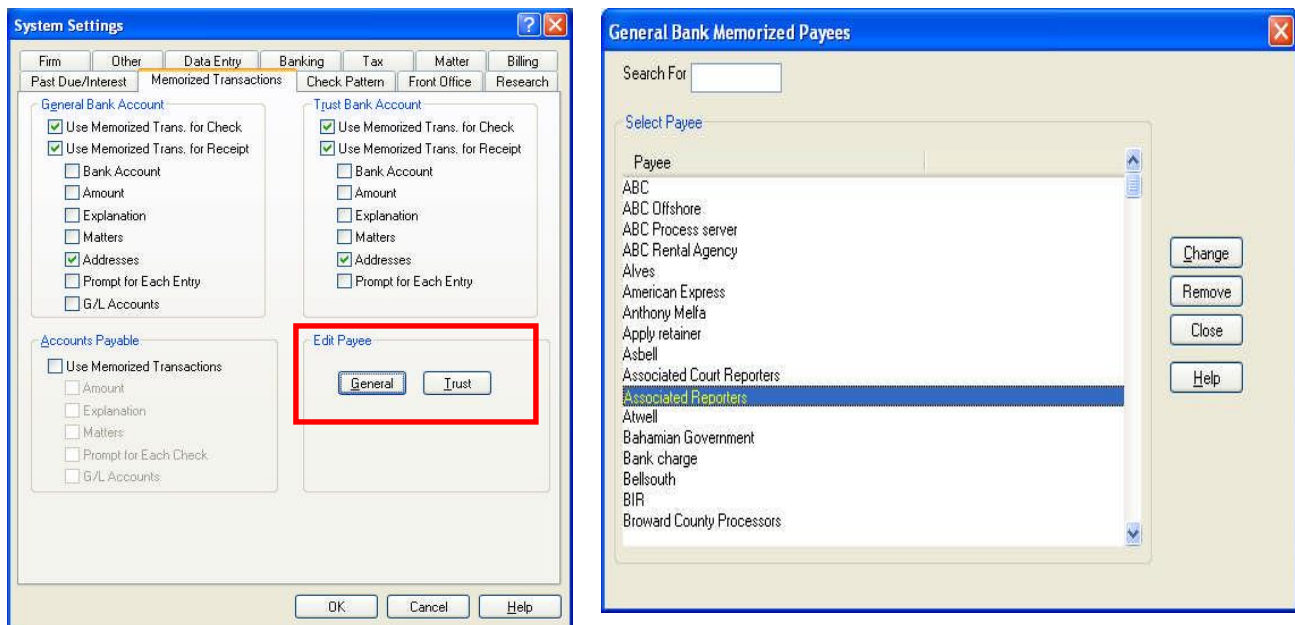
### Memorized Transactions Tab

#### Edit Payee

The Memorized Transactions tab sets fields to memorize from previous transactions. After the first three characters are typed in the To or From boxes of general checks, general receipts, trust checks, trust receipts, or accounts payables, the fields selected on this tab are filled automatically.

Occasionally someone will misspell the Payee on a check, that mistake gets memorized and now you have to edit it each time you create a check.

You can edit the Payee list for both General and Trust checks. Click the General or Trust buttons under Edit Payee to pull up a list of Memorized Payees. You can change a Payee or remove duplicates. Deleting an entry will not affect previous checks written to this Payee.



## Viewing Time on the Calendar

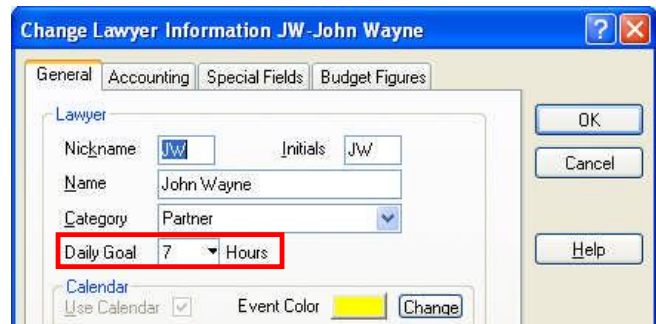
Viewing time on the PCLaw Calendar is a useful, timesaving tool to get a snapshot of the total time entered for a user without having to run a report. Additionally, you can double click on a day and drill down to the entry details. This is a great function for anyone who has the responsibility to monitor time entry by firm members or perhaps a partner who has no desire to learn or access report settings.

To use this feature, the PCLaw Calendar must be enabled in System Settings and enabled for each timekeeper under Options | Lists | Lawyers and Rates.

Notice there is also an optional Daily Goal. If the Timekeeper falls below the daily goal, the days below the goal will appear as red on the calendar.

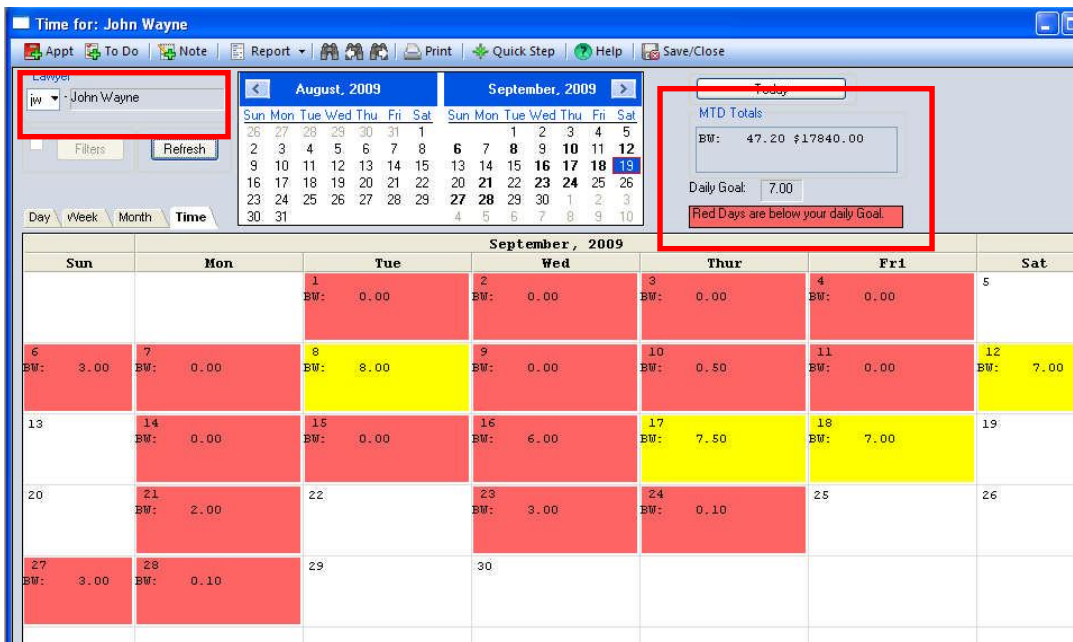
If the daily goal is not set, red days indicate no time has been entered.

If an Event Color is chosen, days meeting or exceeding the daily goal will appear in that color.



Select the timekeeper, select the month and click the Refresh button. If the Lawyer field is blank, the view and totals represent all timekeepers.

You can double click on a day to bring up the Time Register in Change mode to edit or print entries. If an entry has already been billed, you are warned that you cannot edit the entry. Security profiles dictate whether a user will be able to view or double click and edit entries. To view entries, make sure the user has the Register function and Time Listing Report in their security setup.



## Matter Manager

### Summary Tab - This is your friend!!!!

The Summary Tab in Matter Manager provides users with key balance and date information. Users will see balances for Unbilled Hours, Unbilled Fees, Unbilled Disb., A/R and Trust. Users can click on one of these totals to drill down to the Register providing the detailed entries. Security rights will dictate a user's access to view the balances or edit the entries in the Register.



Clicking on the Unbd Fees button will drill down and show the Register:

The screenshot shows the 'Register...' window with a table of time entries. The columns are Date, Entry #, Matter, Lwyr, Task, Hours, Rate, Amount, Inv#, Expl. Code, and Explanation. The entries are as follows:

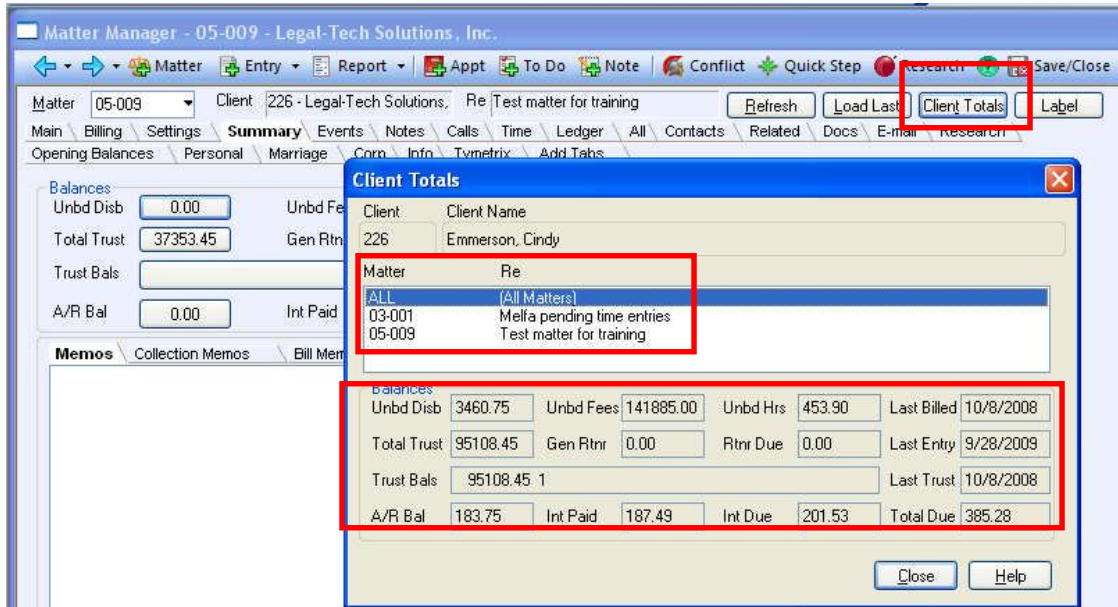
Date	Entry #	Matter	Lwyr	Task	Hours	Rate	Amount	Inv#	Expl. Code	Explanation
8/14/2008	2891	2323-001	RWK	BW	1:00	500.00	500.00			Meeting with client
9/10/2008	3041	2323-001	JSF	BW	3:00	500.00	1500.00			Research and preparation of documents; Meeting with client
9/25/2008	3353	2323-001	RWK	BW	0:18	500.00	150.00			Meeting with client
10/7/2008	3126	2323-001	RWK	twc	1:00	500.00	500.00		mwc	Meeting with client
10/11/2008	3127	2323-001	RWK	twc	1:00	500.00	500.00			Research
11/3/2008	3098	2323-001	RWK	BW	1:00	500.00	500.00		mwc	Meeting with client re: possible settlement
11/6/2008	3099	2323-001	JJU	BW	4:00	450.00	1800.00			Research and trial preparation w:leht,wht,weht,ewt,hw
11/9/2008	3100	2323-001	RWK	BW	0:18	500.00	150.00		tcfc	Telephone call from client
11/18/2008	3102	2323-001	RWK	L100	3:00	500.00	1500.00		A105	Communicate (in firm) kwekj(jkewlkgwltgwelgwegj
3/30/2009	3177	2323-001	RWK	twc	1:00	500.00	500.00			Draft pleadings

## Matter Manager

### Summary Tab - Client Totals

The Summary Tab in Matter Manager will also give you a client's totals across all matters. The Client Totals button is located at the top right.

You will have the option for Totals for the Client or toggle the view for any matter. Key information is available without having to run report!



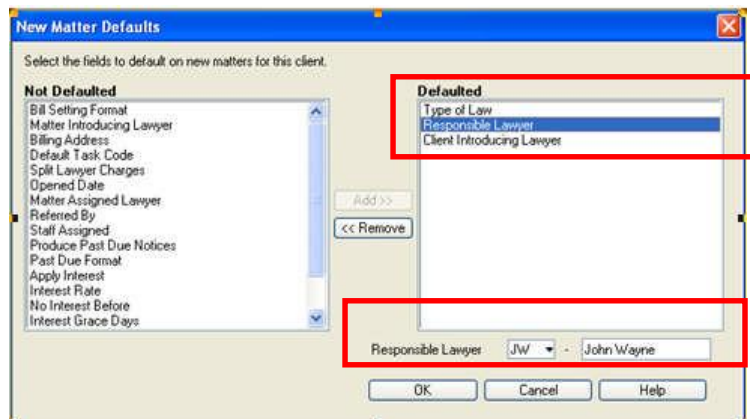


## Matter Manager

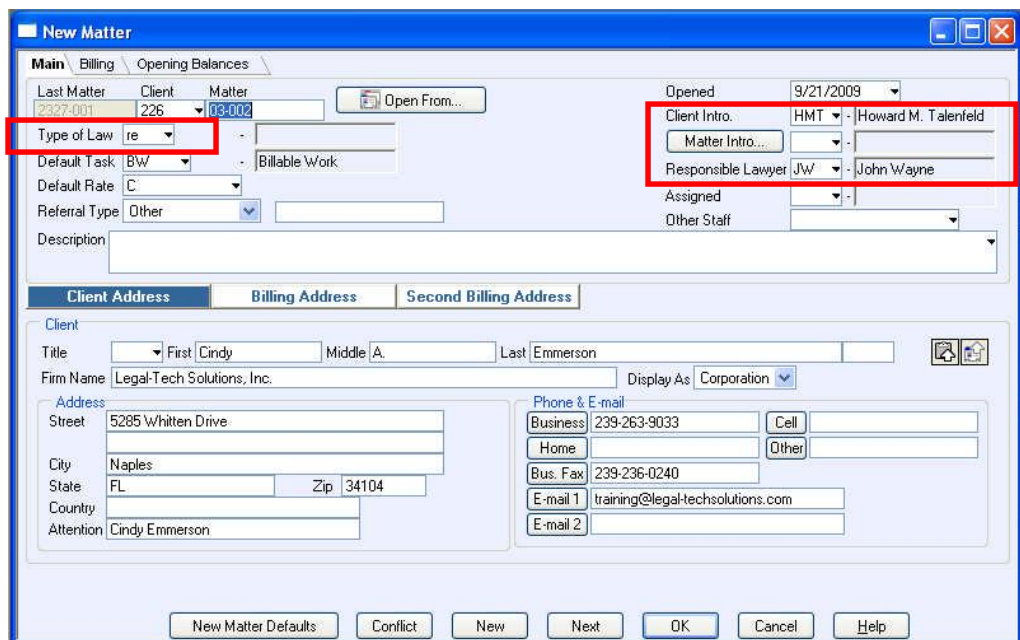
### New Matter Defaults

This feature allows you to set a client's new matter defaults. Sometimes a key client will have settings that are different than other clients (e.g. Assigned Lawyer, Billing Address, Task Code, etc.). By using this setting, you can set that information for future matters.

To access the settings, you must be in Matter Manager on one of the client's matters. Go to the Settings tab and then New Matter Defaults. Add fields over to the right and then complete the defaulted information.



Now the next new matter for that client will inherit this information.



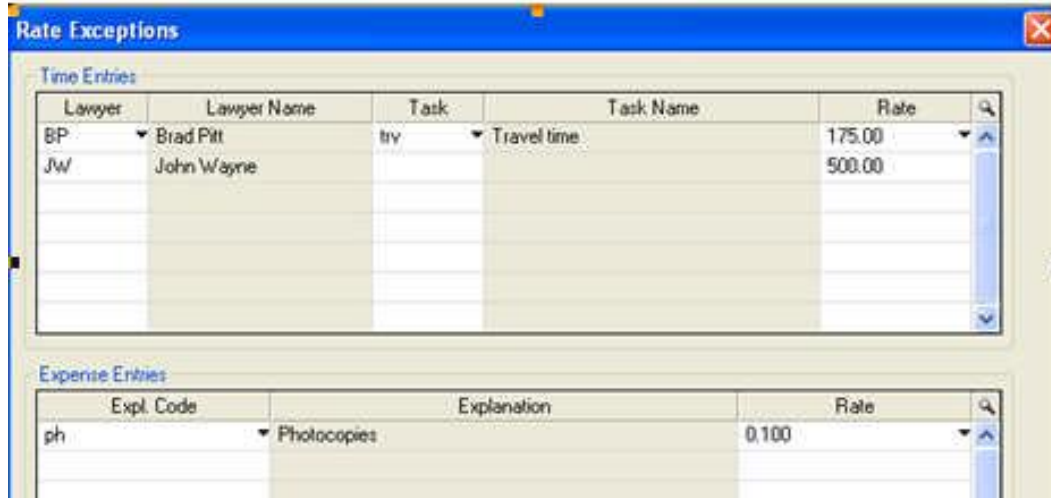
## Matter Manager

### Rate Exceptions

Rate Exceptions are new to PCLaw v10 and are located on the Billing Tab in Matter Manager. The hourly rate exceptions for timekeepers are now defined here rather than at the Split Lawyer Charges function. Exceptions give the firm options to override billing rates for timekeepers, task codes and disbursements.

Firms who practice insurance defense billing now have the option to define different hourly and disbursement rates. For instance, the standard photocopy charge is \$.25 per copy but one client will only allow \$.10 per copy. That rate exception can now be set in Matter Manager.

In our example, one timekeeper charges a different hourly rate for the task code Travel, another timekeeper charges \$500.00 per hour regardless of the task code, and the client will only allow \$.10 per copy. Note, if the exception applies to all timekeepers for a specific task code (e.g. Travel), leave the Lawyer field blank.



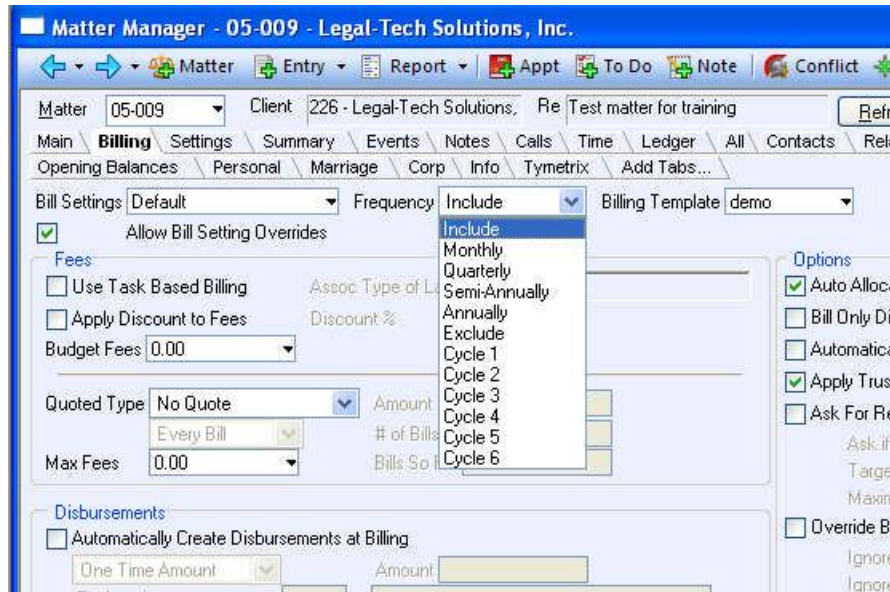
To utilize the Expense Rate Exception function, enable the “Use Quantity x Rate Entries” in System Settings, Data Entry tab, AND on the Exp. Code itself (Options > Lists > Exp. Codes).

If multiple rate exceptions are specified, combined lawyer/tasks overrides take priority, followed by task code overrides, and then lawyer overrides

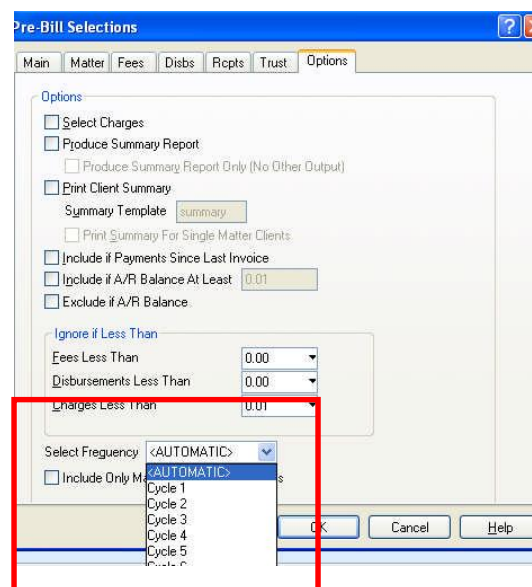
## Matter Manager

### Billing Cycles 1-6

Billing cycles define the frequency in which the matter is eligible for a pre-bill or bill (under mass pre-billing or billing). The options are Include, Exclude, Monthly, Quarterly, Semi-Annually, and Annually. However, there are six additional frequencies Cycles 1 – 6. These are “Firm defined” and another tool to segregate your matters (e.g. Contingent matters or Flat Fee matters). Cycles 1 – 6 are useful alternative because you cannot run mass Pre-Bills on Excluded matters.



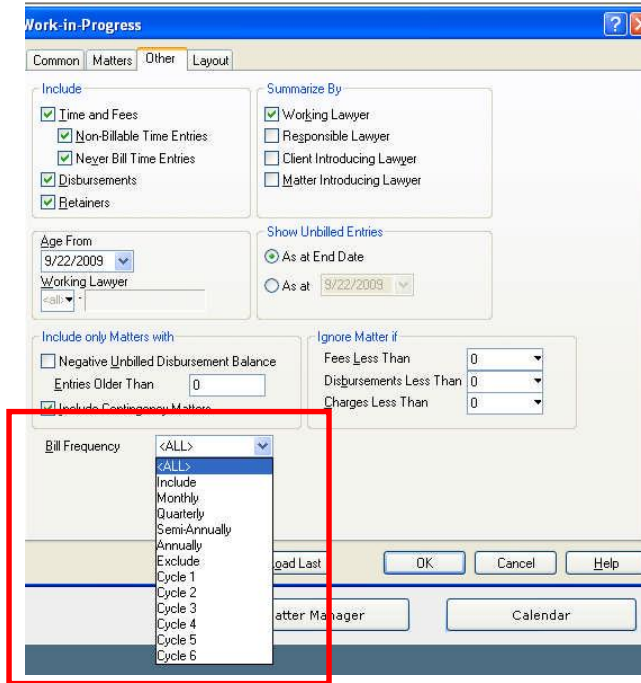
When it is time to run Pre-Bills for any group of matters in Cycle 1 – 6, go to the Options tab and select the Frequency at the bottom.



## Matter Manager

### Billing Cycles 1-6

When running the Client WIP report, you can select segregate the matters by Billing Frequency by going to the Other tab.



## Deposit Slip Module

The Deposit Slip Module is a timesaving tool that allows the firm to print their daily receipts for any bank account onto an actual deposit slip laser form. The forms are an industry standard available from LN Forms or most forms suppliers.

Even if your firm will not use the actual form, you should still consider using this module. There are two immediate benefits:

- Used on a daily basis, the accuracy of the data entry is immediately confirmed rather than waiting until bank reconciliation;
- Gives a deposit slip total at bank reconciliation – no more pulling out the calculator for adding up the individual receipts!

Go to the Tools pull-down menu | Deposit Slips to access the module.

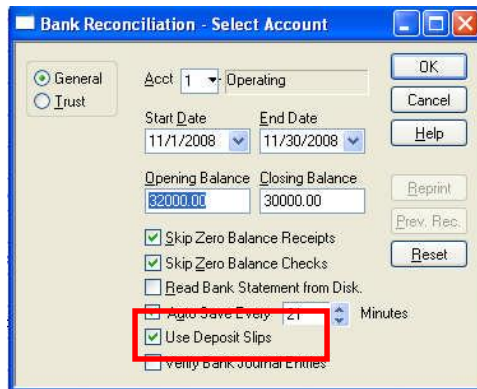
- Select the bank account and date range
- Select the receipts to be included on the deposit total and confirm the total at the bottom
- Confirm or change the print/deposit date, click Print to the Printer and then OK to save.
- If you aren't using the laser form, print it on paper and use the DEPSLIP template but if you are using the form, set the DEPTCKT ticket in System Settings | Banking tab

E.	Date	Received From	Matter	Orig. Bank	Payme...	Amount
✓3086	11/10/2008	Transferred from Trust	2310-01		Check	675.00
✓3066	11/10/2008	Georges Alves	100003		Check	5000.00

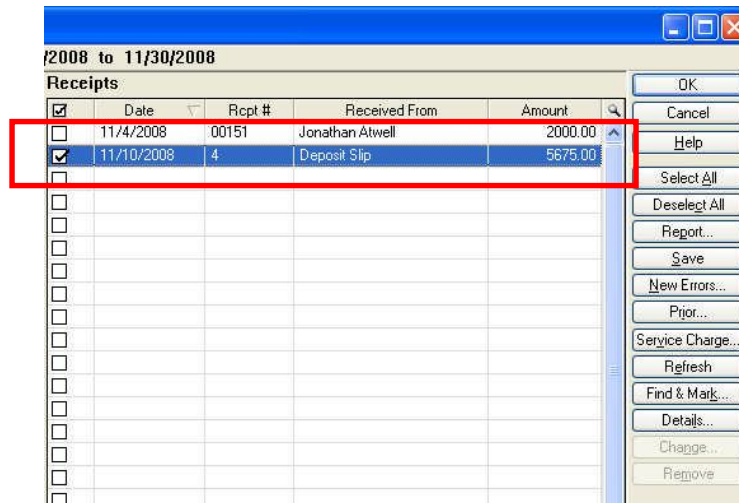
Total: 5675.00

## Deposit Slip

For bank reconciliation, select the checkbox to “Use Deposit Slips”.



The Receipts section of the bank reconciliation module now shows the deposit total.



**TIP:** You can reprint or edit a Deposit Slip. Perhaps the printed date is wrong or the printed copy has been misplaced. When you are at Tools | Deposit Slips, there is a Change button and Reprint option. The key is to select the date range that will include the original slip.

## Billing Fees Journal Report

The Billing (Fees) Journal is the source accounts receivable report by which other A/R reports retrieve information. The journal lists invoices created through billing and matter opening balance. Write-downs and payments affect the current amount outstanding for each invoice. Invoices are detailed by fee credit lawyer.

One the biggest benefit is that this report will break out the Accounts Receivable into Fees and Costs. Fees and Costs are not broken out on the A/R by Client report.

Here is a Receivables Report for a matter. The total A/R is 9,832.12. Looking at this balance will not tell you how much is owed to the firm for costs.

Receivables by Client

Melfa, Plashkes & McMurry, P.A.  
Receivables by Client with Collection Memos  
To Sep 22/2009

Client No. & Name	Home #:	Intro	Outstanding									
Bus #:	Matter No.	Collection Memos	Last Receipt	Col.	Lwr	Billed	<= 30	<= 60	<= 90	> 90	Total	Trust Bal
2310	Doe, John				JSF							
	2310C-01		Joe, John v. Jane Doe - Cost Ledger									
	1206	Aug 15/2008			JSF	5512.12				5512.12	5512.12	1000.00
	1209	Aug 15/2008			JSF	2820.00				2820.00	2820.00	
	1216	Nov 30/2008			JSF	1350.00				1350.00	1350.00	
	1217	Mar 11/2009	Mar 11/2009	3000.00	JSF	3150.00				150.00	150.00	
<b>Matter Total</b>							<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9832.12</b>	<b>9832.12</b>	
<b>Total:</b>							<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9832.12</b>	<b>9832.12</b>	

Here is a Billing Fees Journal report for the same matter with the “Include Paid Invoices” box unchecked. More information is given about each timekeeper’s billed hours and fees and costs billed.

Billing(Fees) Journal

Melfa, Plashkes & McMurry, P.A.  
Billing(Fees) Journal  
To Sep 22/2009

Date	Invoice Entry#	Client Matter Lawyer	Client Name Matter Description	Hours	Fees	Disbs	Tax	Receipts	Retainers	Paid	A/R Balance	Age
Aug 15/2008	1209	2310	Doe, John									
	2940	2310C-01	Joe, John v. Jane Doe - Cost Ledger	0.00	820.00	0.00	0.00	0.00	0.00	0.00	820.00	>120
		JSF			2000.00					0.00	2000.00	
		BP								0.00	0.00	
<b>Total</b>					<b>2820.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2820.00</b>	
Aug 15/2008	1206	2310	Doe, John									
	2926	2310C-01	Joe, John v. Jane Doe - Cost Ledger	0.00	5000.00	512.12	0.00	0.00	0.00	0.00	5512.12	>120
Nov 30/2008	1216	2310	Doe, John									
	3149	2310C-01	Joe, John v. Jane Doe - Cost Ledger	3.00	1350.00	0.00	0.00	0.00	0.00	0.00	1350.00	>120
		JSF										
Mar 11/2009	1217	2310	Doe, John									
	3152	2310C-01	Joe, John v. Jane Doe - Cost Ledger	2.00	900.00	0.00	0.00	0.00	3000.00	857.14	42.86	>120
		JSF			2250.00					2142.86	107.14	
		JW		5.00								
<b>Total</b>					<b>3150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3000.00</b>	<b>3000.00</b>	<b>150.00</b>	
<b>Total</b>					<b>12320.00</b>	<b>512.12</b>	<b>0.00</b>	<b>0.00</b>	<b>3000.00</b>	<b>3000.00</b>	<b>9832.12</b>	

## Billing Fees Journal Report

Scroll down to the Firm Summary section of the report to review the Fees and Costs breakdown for the total Accounts Receivable. Note, the split between Hard and Soft Costs are shown here because that setting is enabled in System Settings.

*** Firm Summary ***										
	Billed	Paid	Outstanding					Total	% Firm	
			<30 Days	31-60 Days	61-90 Days	91-120 Days	>120 Days			
Fees	12320.00	3000.00	0.00	0.00	0.00	0.00	9320.00	9320.00	100.00	
Soft	22.12	0.00	0.00	0.00	0.00	0.00	22.12	22.12	100.00	
Hard	490.00	0.00	0.00	0.00	0.00	0.00	490.00	490.00	100.00	
Tax	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	
<b>Total</b>	<b>12832.12</b>	<b>3000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9832.12</b>	<b>9832.12</b>	<b>100.00</b>	

## Bank Reconciliation Best Practices

The following should be considered when developing firm policy and utilizing the tools and settings provided in PCLaw.

- Assign different people to enter checks and receipts versus performing the bank reconciliation
- Print Missing Checks report under Reports | Journals
- Print Bank Journals to show corrected entries and use the Template format to show User name
- Enable the System Setting "Save Entries on Print" located on the Banking tab
- Bank statements mailed to a Partner's home and opened by the Partner
- Partner to review and sign off on monthly bank reconciliation reports
- Review copies or images of cleared items
- Void checks and reissue if necessary